



In4act

## Assessing quantitative/qualitative risks and benefits in the era of the Fourth Industrial Revolution

Prof. dr. Takis Damaskopoulos  
Industry 4.0 impact on management practices and economics (IN4ACT)  
ERA Chair Holder  
School of Economics and Management  
Kaunas University of Technology

| Overview

| **The historical setting**

| **Industry 4.0 in historical perspective: Is there a Fourth Industrial Revolution underway?**

| **Part I: Micro-level – Industry 4.0 at the level of the firm, functions and phases of production**

- I. 1. The decomposition / re-composition of production and the changing value composition of Global Value Chains
- I. 2. AI: the cloud, big data, algorithmic models and the Internet of Everything
- I. 3. The “platform economy” and associated business models: the changing form of the corporation

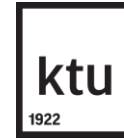
| **Part II: Meso-level – Industry 4.0 at the level of regional economic and innovation ecosystems**

- II. 1. Centralization vs. decentralization in Industry 4.0
- II. 2. The changing economic geography of Industry 4.0
- II. 3. The challenges of commoditization and “smart specialization”

| **Part III: Macro-level – Industry 4.0 at the level of governance systems and innovation strategy**

- III. 1. Methods and approaches for assessing comparative readiness for Industry 4.0
- III. 2. Employment and skillset challenges in Industry 4.0
- III. 3. Systems of business and innovation governance: regulation, innovation and sustainability in Industry 4.0

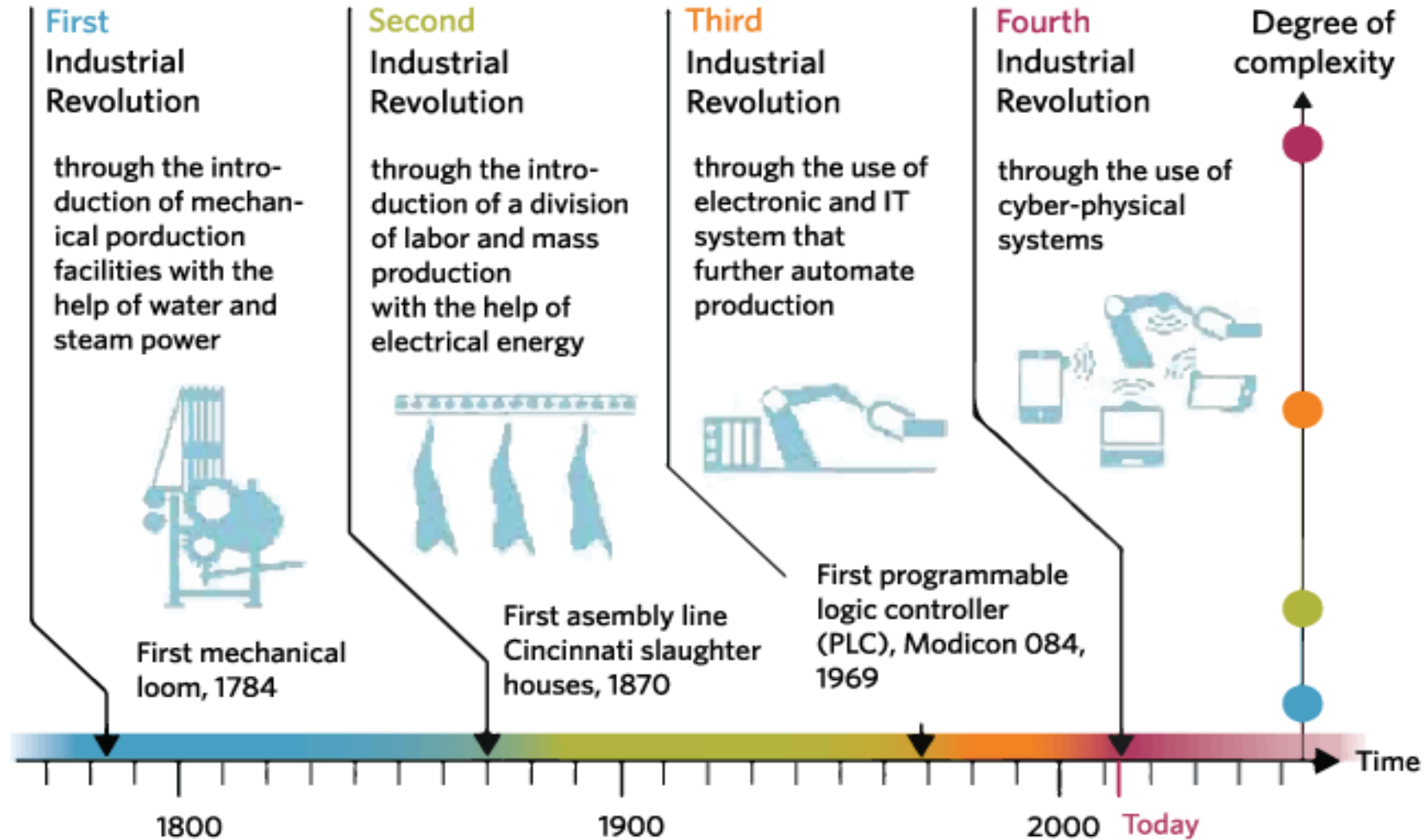
| The historical setting



| In4act |

| **VUCA**

Volatility, Uncertainty, Complexity, Ambiguity

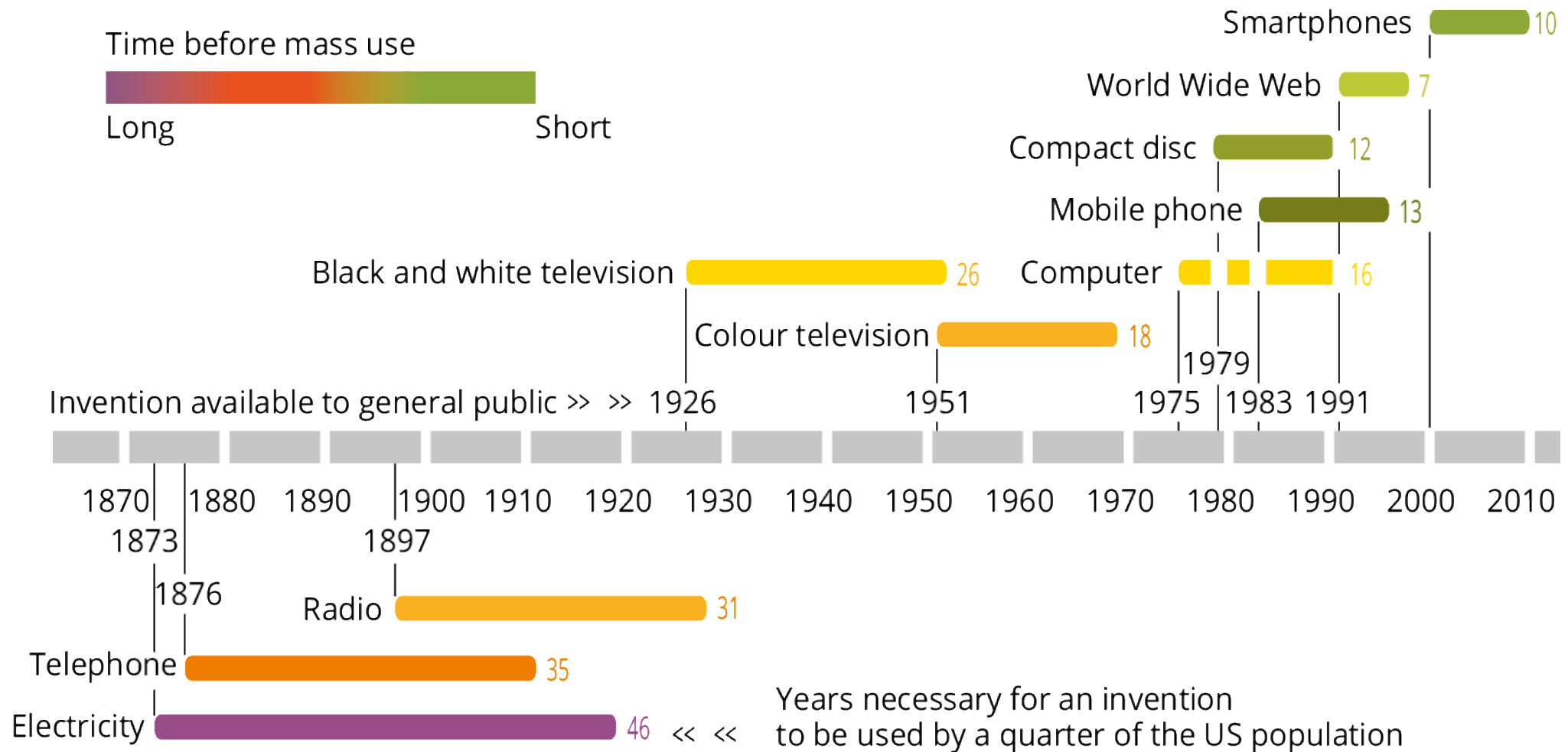


## Why a “Fourth Industrial Revolution”?

The origins of the Fourth Industrial Revolution can be traced to the beginning of this century and builds on and amplifies the impact of the digital revolution. So why not call it a more intense phase, a phase of maturation, of the computer or digital revolution? There are mainly three reasons why not:

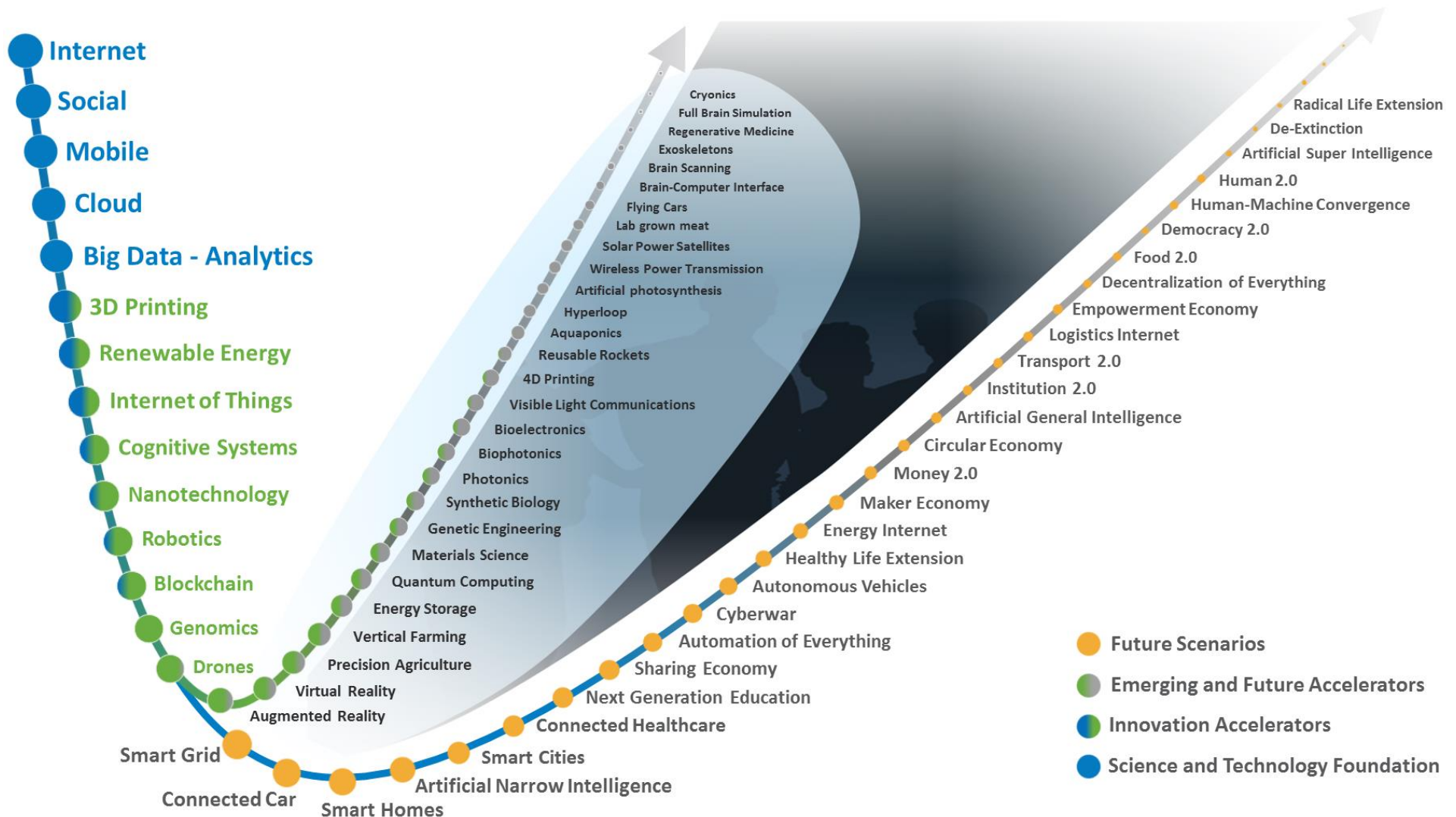
- ❑ **Velocity and scale:** In contrast to the previous industrial revolutions, the Fourth Industrial Revolution has the potential to evolve at an exponential rather than linear pace;
- ❑ **Breadth and depth:** the Fourth Industrial Revolution builds on the digital revolution and combines multiple technologies from across various fields that have the potential to lead to unprecedented paradigm shifts in established practices in the domains of business, the economy, and society;
- ❑ **Systemic Impact:** the Fourth Industrial Revolution presents the real possibility of transforming entire systems, across and within countries, companies, industries and civil society as a whole and the structures of the state.

**Velocity: Shortening Time Lapse before Mass Adoption of New Technologies**



Source: World Economic Forum, *Mitigating Risks in the Innovation Economy*, 2017.

### Breadth and depth: systemic impact



## The iPhone: “Made in the World”

### Manufacturing Network

**Accelerometer:** Bosch (Germany), Sensortech (Germany)  
**Audio chipsets:** Cirrus Logic (US)  
**Baseband processor:** Qualcomm (US)  
**Battery:** Samsung (Korea)  
**Battery:** Huizhou Desay Battery (China)  
**Camera:** Qualcomm (US)  
**Camera:** Sony (Japan)  
**Chips for 3G/4G/LTE networking:** Qualcomm (US)  
**Compass:** AKM Semiconductor (Japan)  
**Glass screen:** Corning (US)  
**Gyroscope:** STMicroelectronics (France, Switzerland)  
**eCompass:** Alps Electric (Japan)  
**Flash memory:** Toshiba (Japan), Samsung (Korea)  
**DRAM:** TSMC (Taiwan)  
**LCD screen:** Sharp (Japan), LG. (Korea)  
**A-series Processor:** Samsung (Korea), TSMC (Taiwan)  
**Touch ID:** TSMC (Taiwan), Xintec (Taiwan)  
**Touchscreen controller:** Broadcom (US)  
**Wi-Fi chip:** Murata (US)  
**Fingerprint authentication:** Authentec (China, Taiwan)

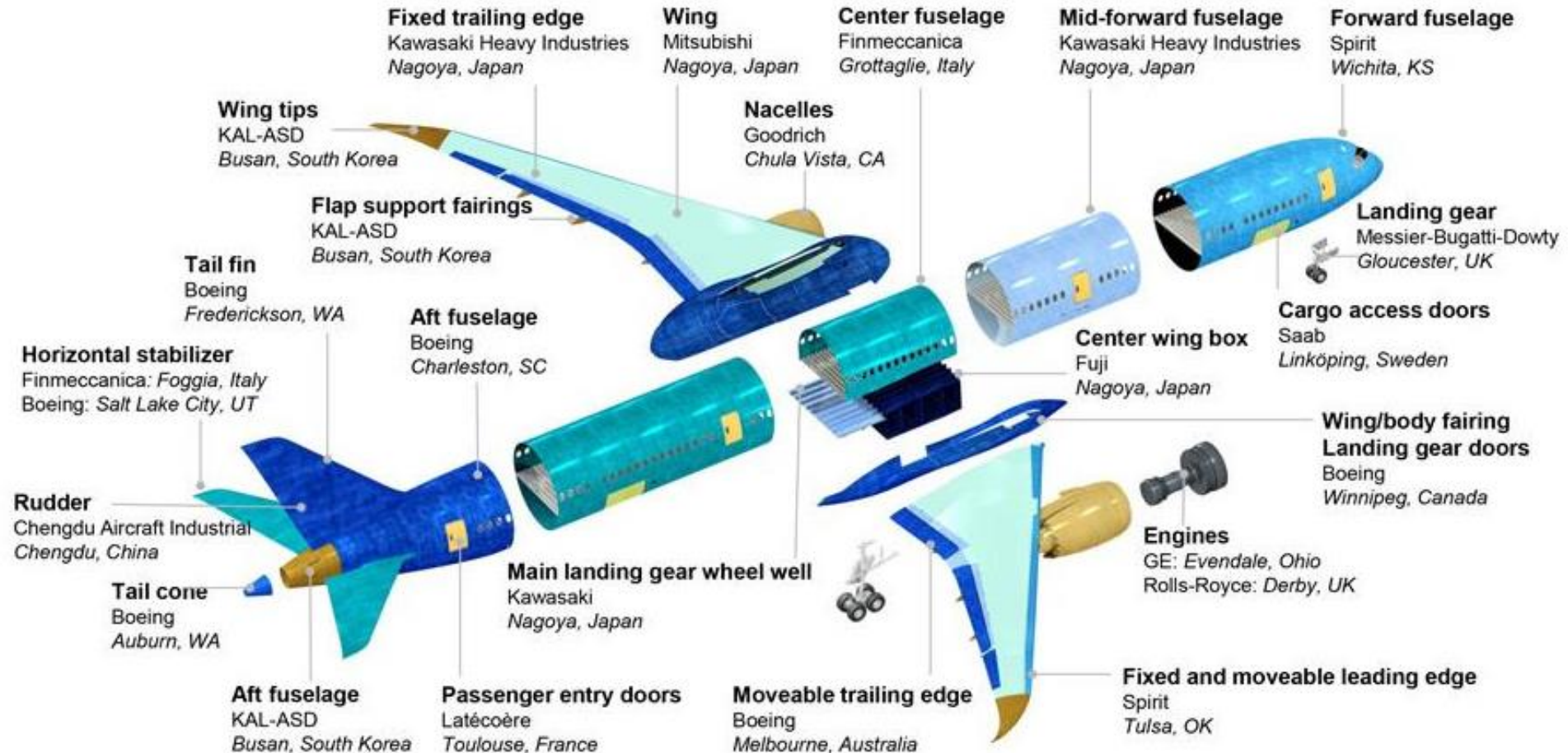


### Assembly Network

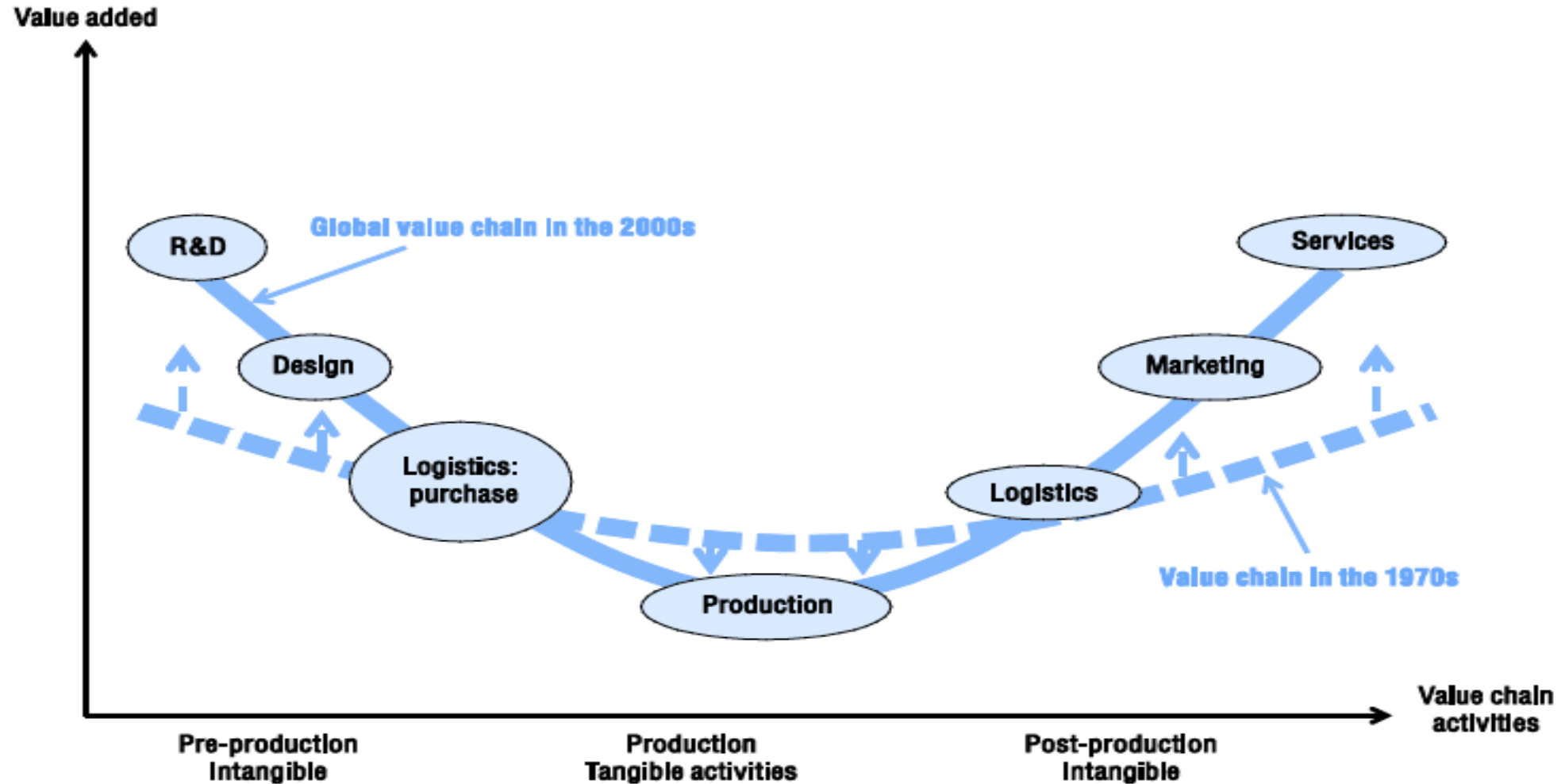
**Hon Hai Precision Industry Co. Ltd. or Foxconn** (its trading name) (Taiwan, with locations in China, Thailand, Malaysia, the Czech Republic, South Korea, Singapore, and the Philippines)  
**Pegatron** (Taiwan)



### The Boeing 787 Dreamliner: “Made in the World”



### Global Value Chains: qualifying the “global”

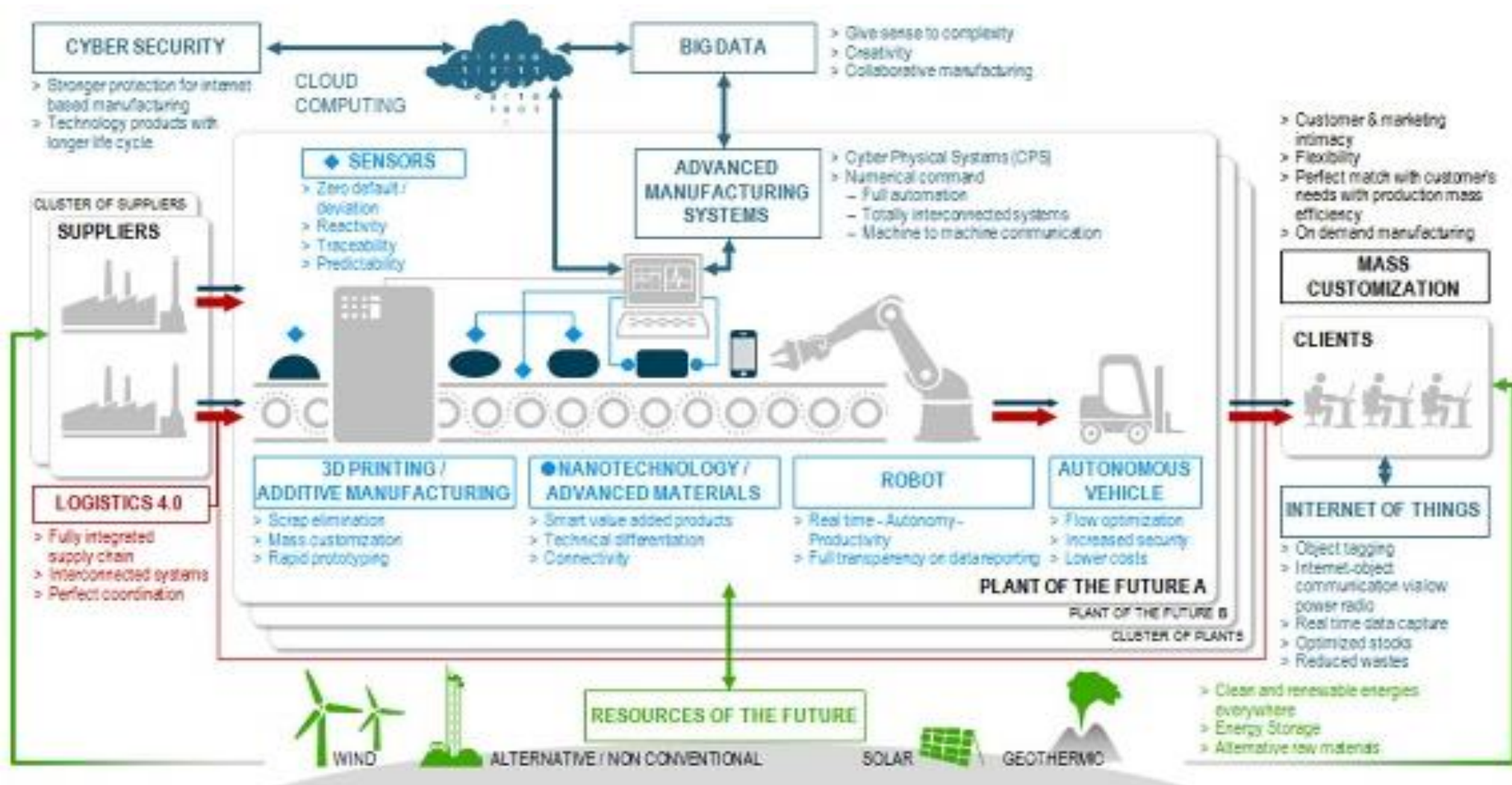


## Key characteristics of Industry 4.0

Industry 4.0 refers to:

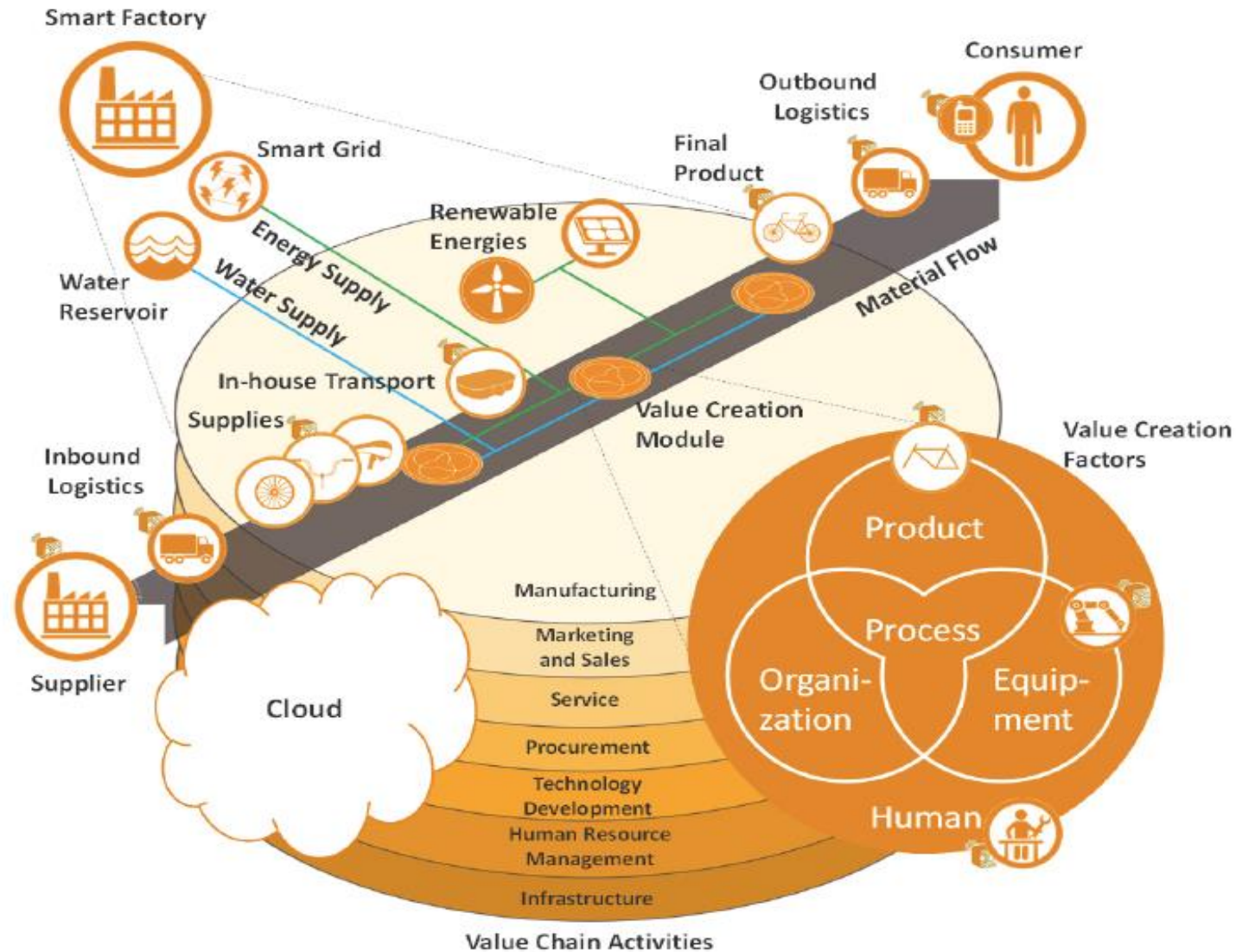
- ❑ The technological evolution from embedded systems to cyber-physical systems (CPS), a *paradigm shift* from “centralized” to “decentralized” production.
- ❑ I4.0 involves the organisation of production processes based on technology and devices autonomously communicating with each other along the value chain: a model of the ‘smart’ factory of the future where computer-driven systems monitor physical processes, create a virtual copy of the physical world and make decentralised decisions based on self-organisation mechanisms.
- ❑ In I4.0 manufacturing systems are *vertically networked* with business processes within factories and enterprises, and *horizontally connected to spatially dispersed value networks that can be managed in real time* – from the moment an order is placed right through to the outbound logistics.
- ❑ The distinction between industry and services becomes blurred. Digital technologies are connected with industrial products and services into hybrid products that cannot be exclusively defined as goods or services. Within the modular structured smart factories, CPS and networks monitor physical processes, creating a virtual copy of the physical world and making decentralized decisions.
- ❑ Using the Internet of Things CPS communicate and cooperate among each other and with humans in real time. Through the Internet of Services internal and cross-organizational services are offered and used by the value chain participants. Smart data is collected and processed throughout the whole product life cycle. This generates optimization of smart, flexible supply chains and distribution models, and also efficient and optimized use of machines and equipment. Businesses are able to make quicker, smarter decisions, quickly responding to customer demands, while minimizing costs.

### The technological ecosystem of Industry 4.0



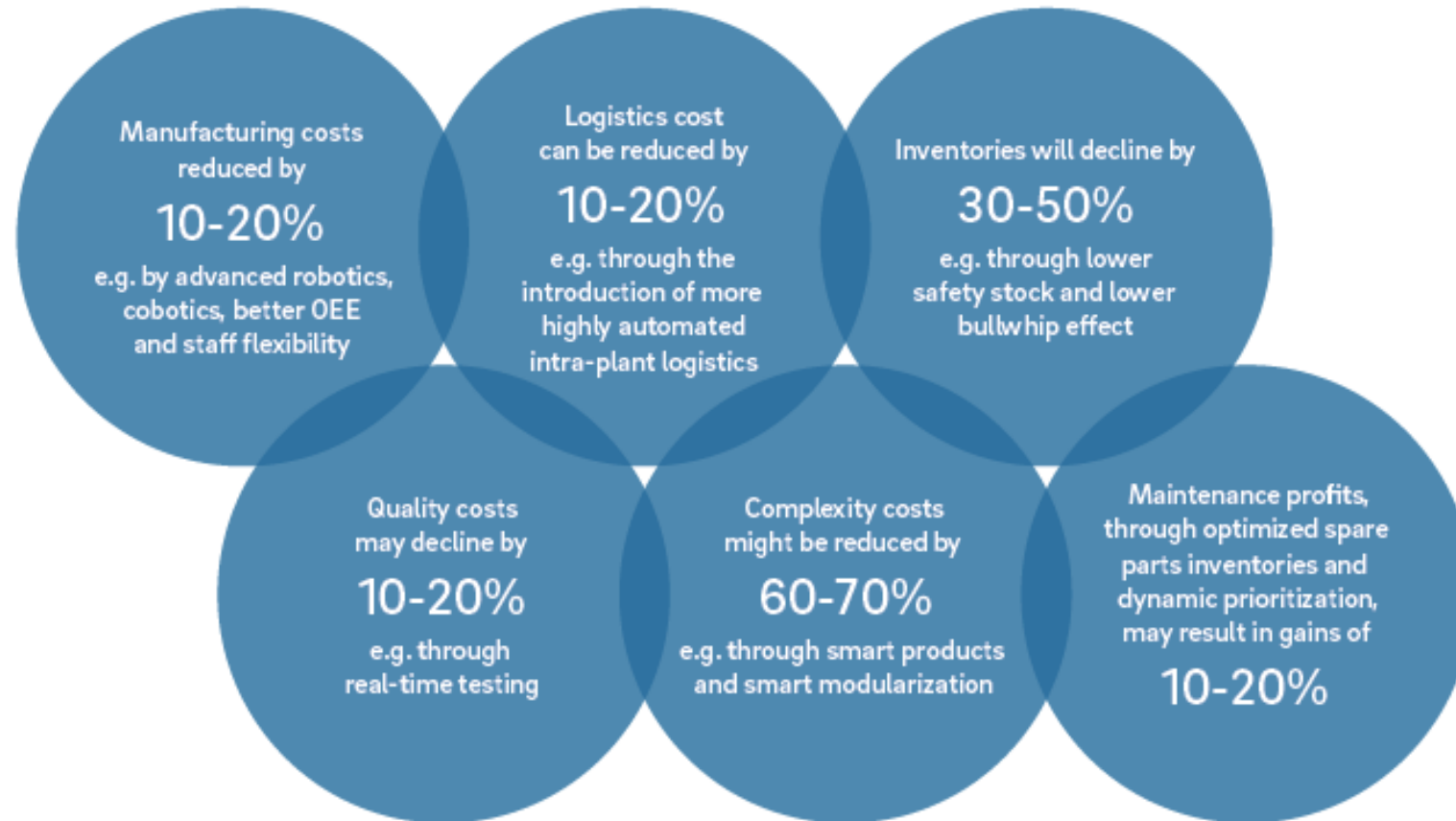


### A micro-perspective on Industry 4.0: the “smart factory”



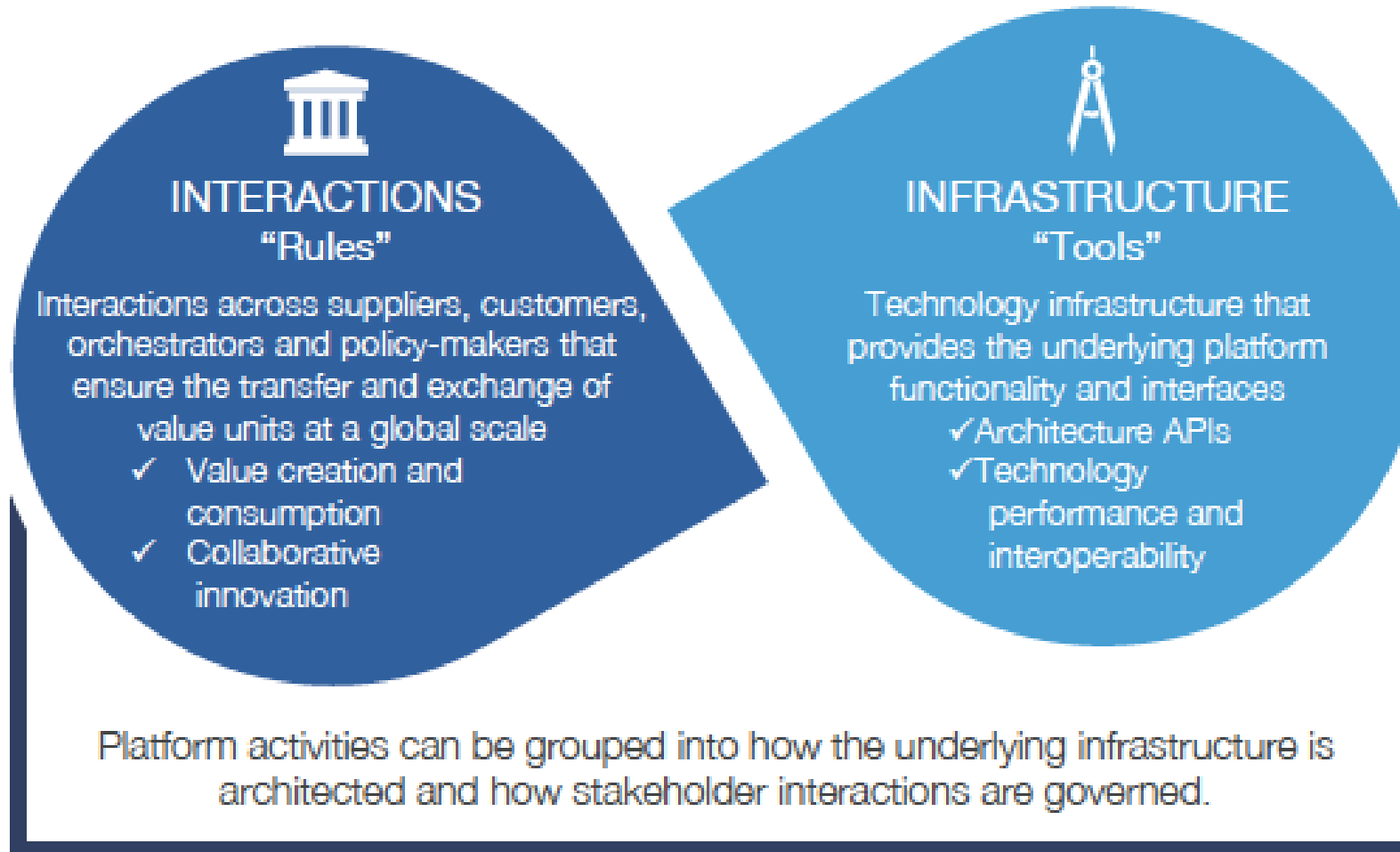
### Projected efficiency gains

Digital factories are predicted to reduce cost in almost all operations functions

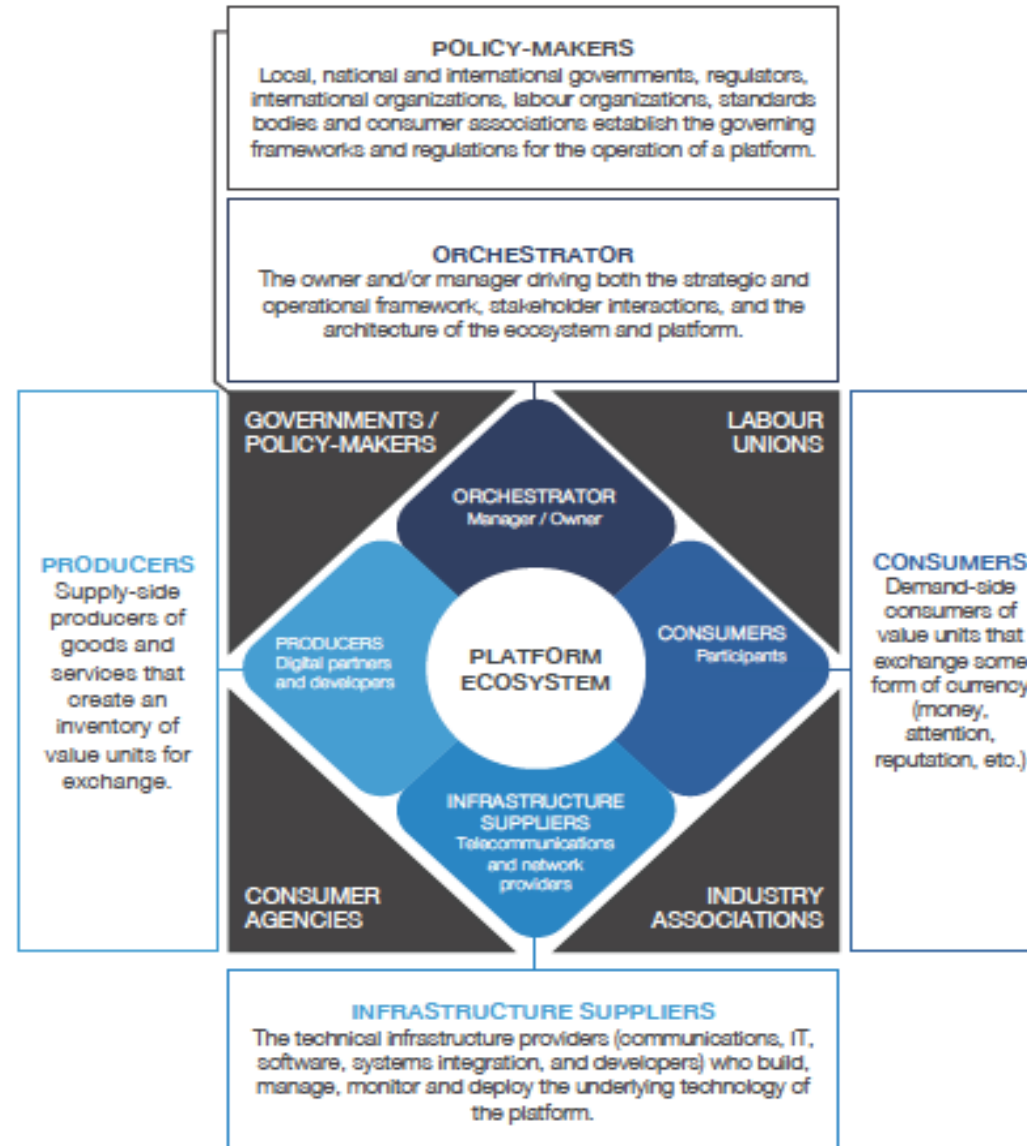


..... **TOTAL: 10-20%** ..

### The two functional elements of platforms



### Platform ecosystem roles and interactions





## Platform types



**Transaction platforms:** A transaction platform is a technology, product or service that acts as a conduit (or intermediary) facilitating exchange or transactions between different users, buyers, or suppliers.



**Innovation platforms:** An innovation platform is a technology, product or service that serves as a foundation on top of which other firms (loosely organized into an innovative ecosystem) develop complementary technologies, products or services.

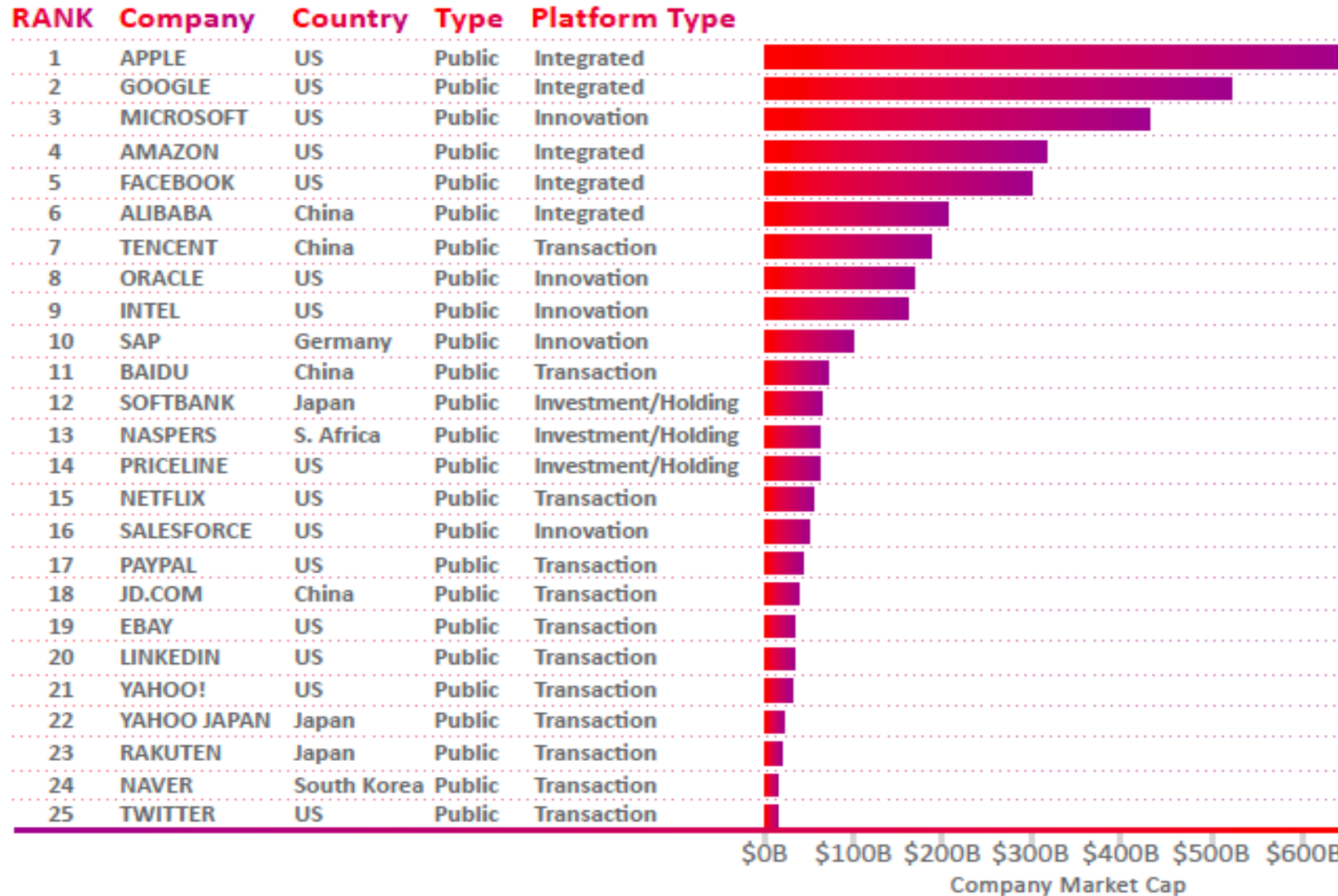


**Integrated platforms:** An integrated platform is a technology, product or service that is both a transaction platform and an innovation platform. This category includes companies such as Apple, which has both matching platforms like the App Store and a large third-party developer ecosystem that supports content creation on the platform.

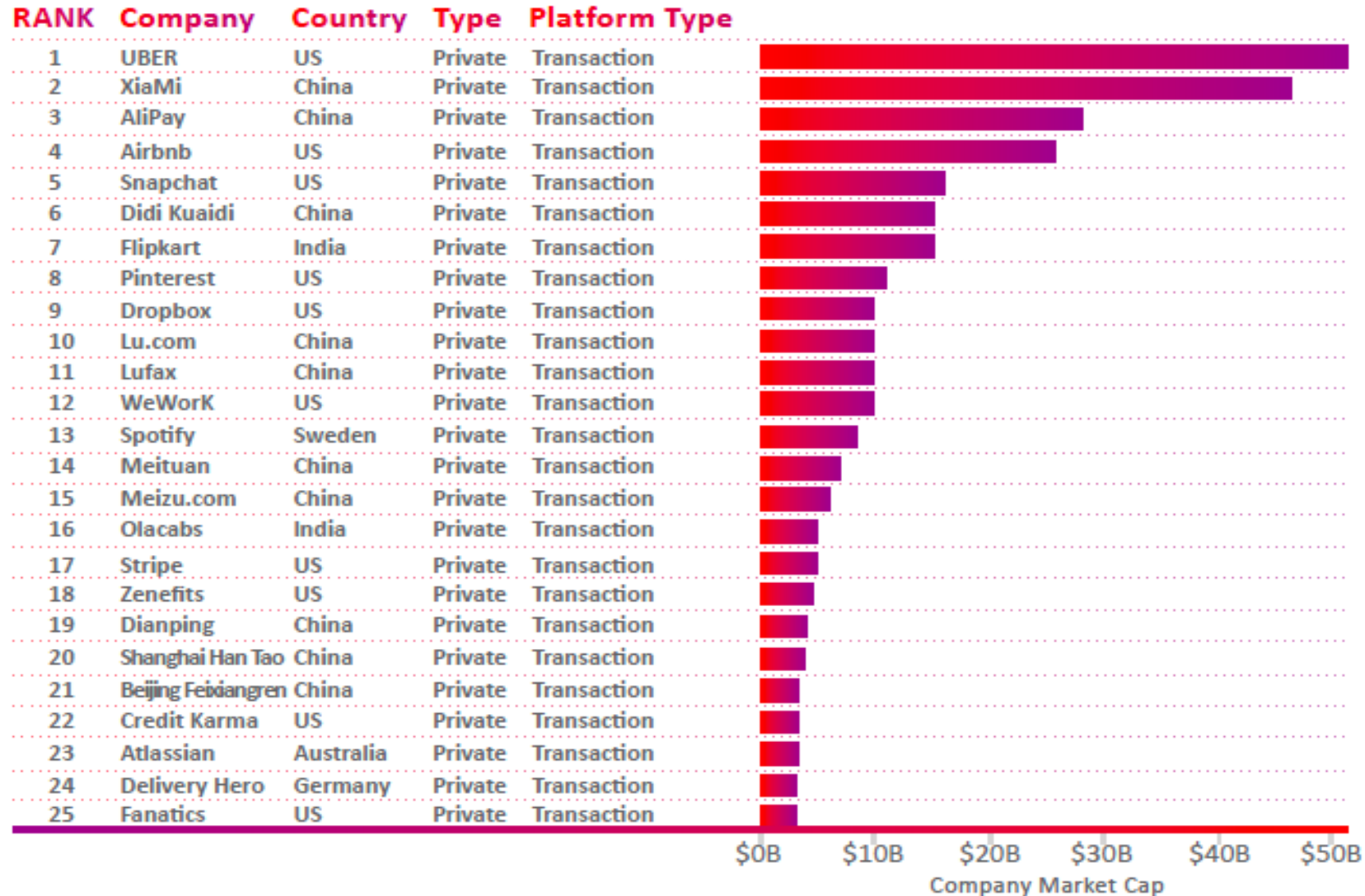


**Investment platforms:** Investment platforms consist of companies that have developed a platform portfolio strategy and act as a holding company, active platform investor or both.

### Top 25 Publicly Traded Platforms



### Top 25 Privately Owned Platforms



## Macroeconomic Transformation – The Platform Economy

| <b>Industrial Era</b><br>Changed every aspect of life   | <b>Digital Economy Era</b><br>Transforming every dimension of life  |
|---|---|
| <p data-bbox="759 608 919 644">Products</p> <p data-bbox="657 676 1021 715">Value chains (linear)</p> <p data-bbox="545 746 1131 785">Power of controlling supply chain</p> <p data-bbox="555 816 1121 855">Supply-side economies of scale</p> <p data-bbox="481 886 1195 925">Physical assets and capital depreciation</p> <p data-bbox="665 956 1011 995">Diminishing returns</p> <p data-bbox="443 1026 1233 1065">Market valuations driven by return on assets</p> <p data-bbox="550 1096 1126 1176">Growth organic or via mergers &amp; acquisitions</p> <p data-bbox="545 1208 1131 1246">GDP as economic measurement</p> | <p data-bbox="1607 608 1783 644">Platforms</p> <p data-bbox="1480 676 1911 715">Ecosystems (non-linear)</p> <p data-bbox="1442 746 1949 785">Coordination of supply chain</p> <p data-bbox="1398 816 1992 855">Demand-side economies of scale</p> <p data-bbox="1378 886 2012 925">Digital assets and innovation capital</p> <p data-bbox="1319 956 2071 995">Distribution power law and network effects</p> <p data-bbox="1340 1026 2051 1065">Market valuations driven by ecosystems</p> <p data-bbox="1360 1096 2030 1176">Growth driven by asymmetric network effects</p> <p data-bbox="1302 1208 2089 1246">New measures, digital density &amp; 'free goods'</p> |

## Macroeconomic Transformation – The Platform Economy

### The Business Model of the Industrial Era

- ❑ Centered on the corporate imperative for growth
- ❑ Scale and asset-heavy
- ❑ Vertical integration
- ❑ Asset-heavy
- ❑ Hierarchy attached to “job ladders”
- ❑ Performance measured by industrial “territory” and market “footprint”

### The 'platform economy' business model

- ❑ Centered on big data and algorithms
- ❑ Finance-heavy in the sense that “size” relates predominantly to market capitalization value
- ❑ Asset-light (but variations apply)
- ❑ Labor-light (minimal employment commitments disappearance of ‘job ladders’)
- ❑ Oriented toward market capture through:
  - ❑ Monopoly (Google, Facebook) or
  - ❑ Monopsony (Amazon)



### Detroit (February 2018)



Market capitalization; \$57,06 bn  
Revenue: \$166,3 bn  
Employees: 209,000



Market capitalization; \$42,16 bn  
Revenues: \$151,8 bn  
Employees: 201,000



Market capitalization; \$32,65 bn  
Revenue: 111 bn (2016)  
Employees: 225,587

Totals: Market cap: \$131,87 bn  
Revenues: \$429,10 bn  
Employees: 635,587

### Silicon Valley (February 2018)



Market capitalization; \$905,15 bn  
Revenue: \$ 229,2 bn  
Employees: 123,000 (global)



Market capitalization; \$776,61 bn  
Revenues: \$109,65 bn  
Employees: 73,992



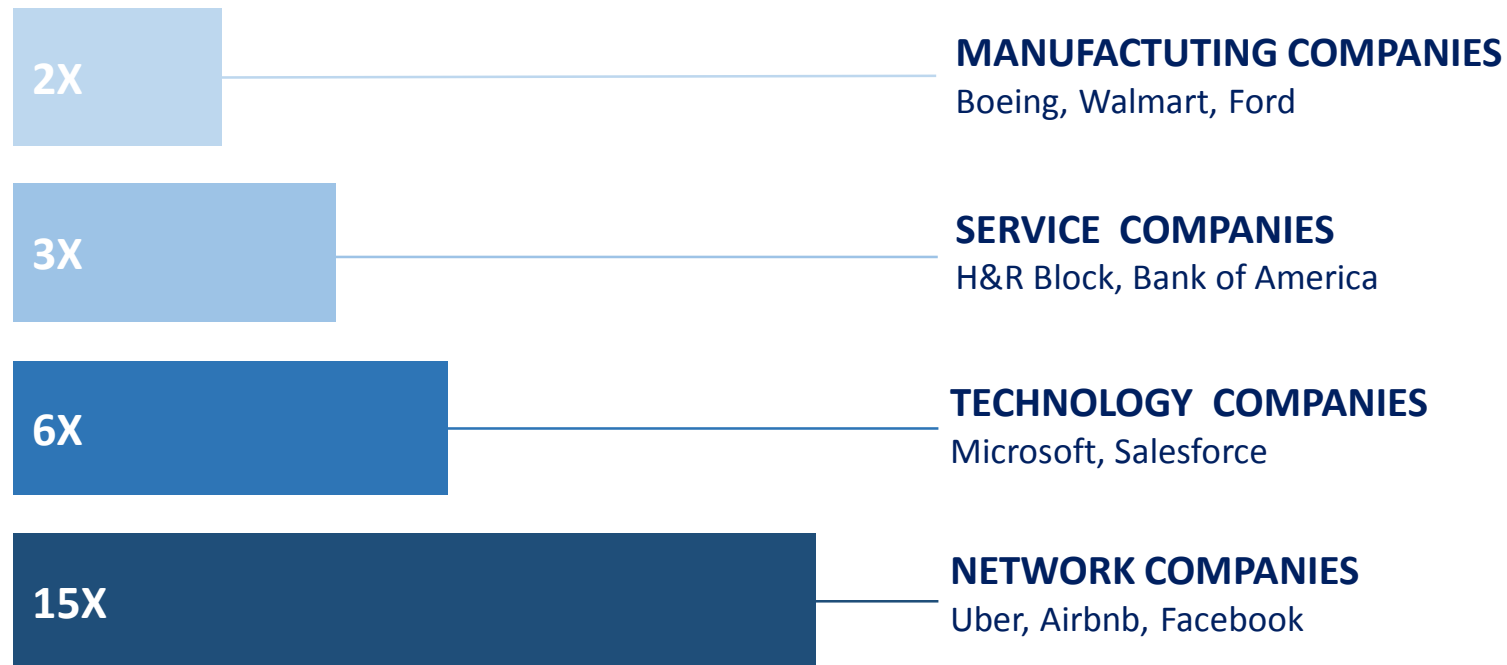
Market capitalization; \$527,14 bn  
Revenue: 40,65 bn  
Employees: 25,105

Totals: Market cap: \$2,20 trillion  
Revenues: \$379,40 bn  
Employees: 222,209

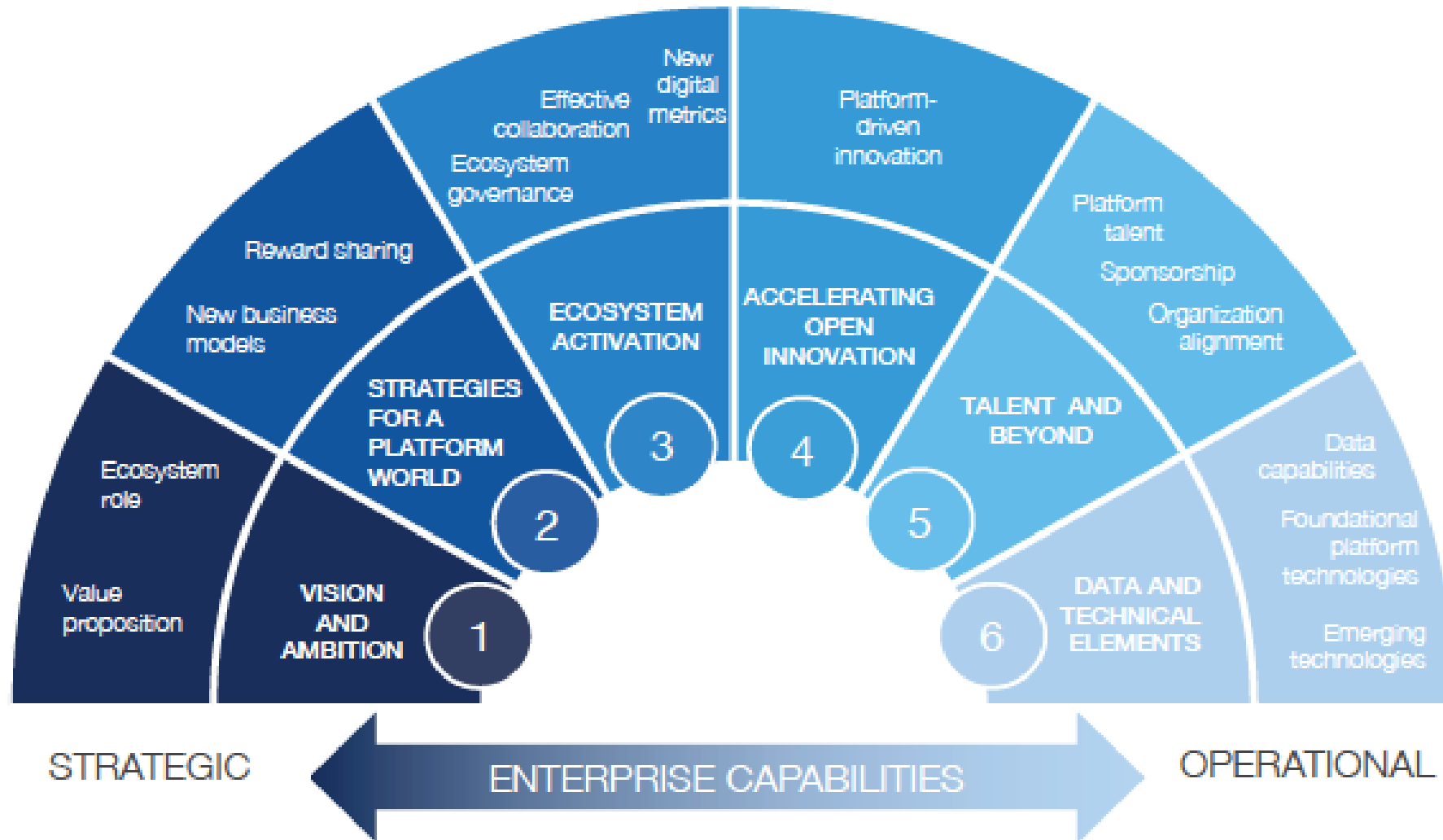


### The ROI value genome

In 1975, 83% of all assets were made up of tangible things. Over the next four decades the allocation of capital shifted dramatically. By 2013, only 15% of the world economy was in tangible items.

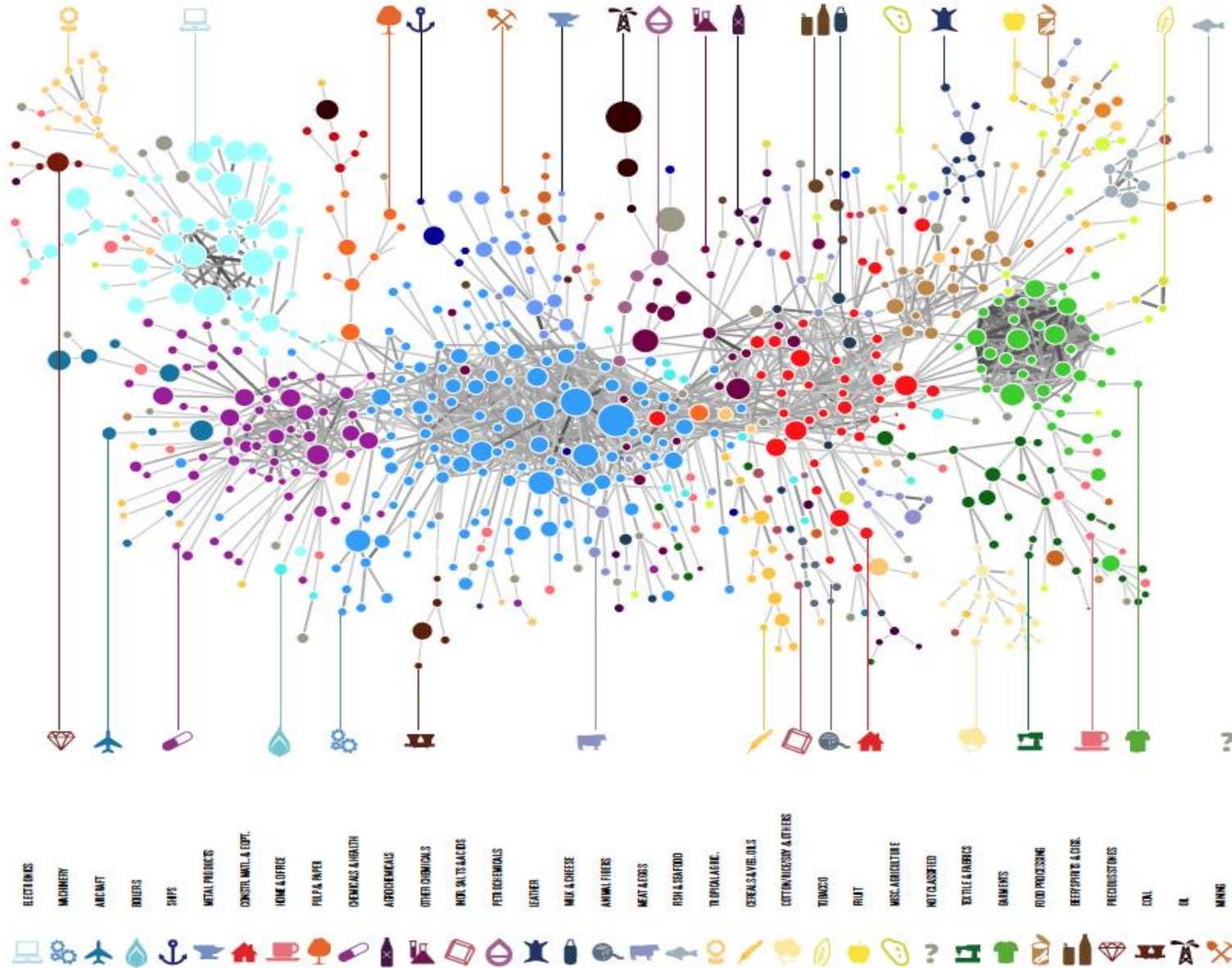


New strategies and operational capabilities are critical for success in the platform economy

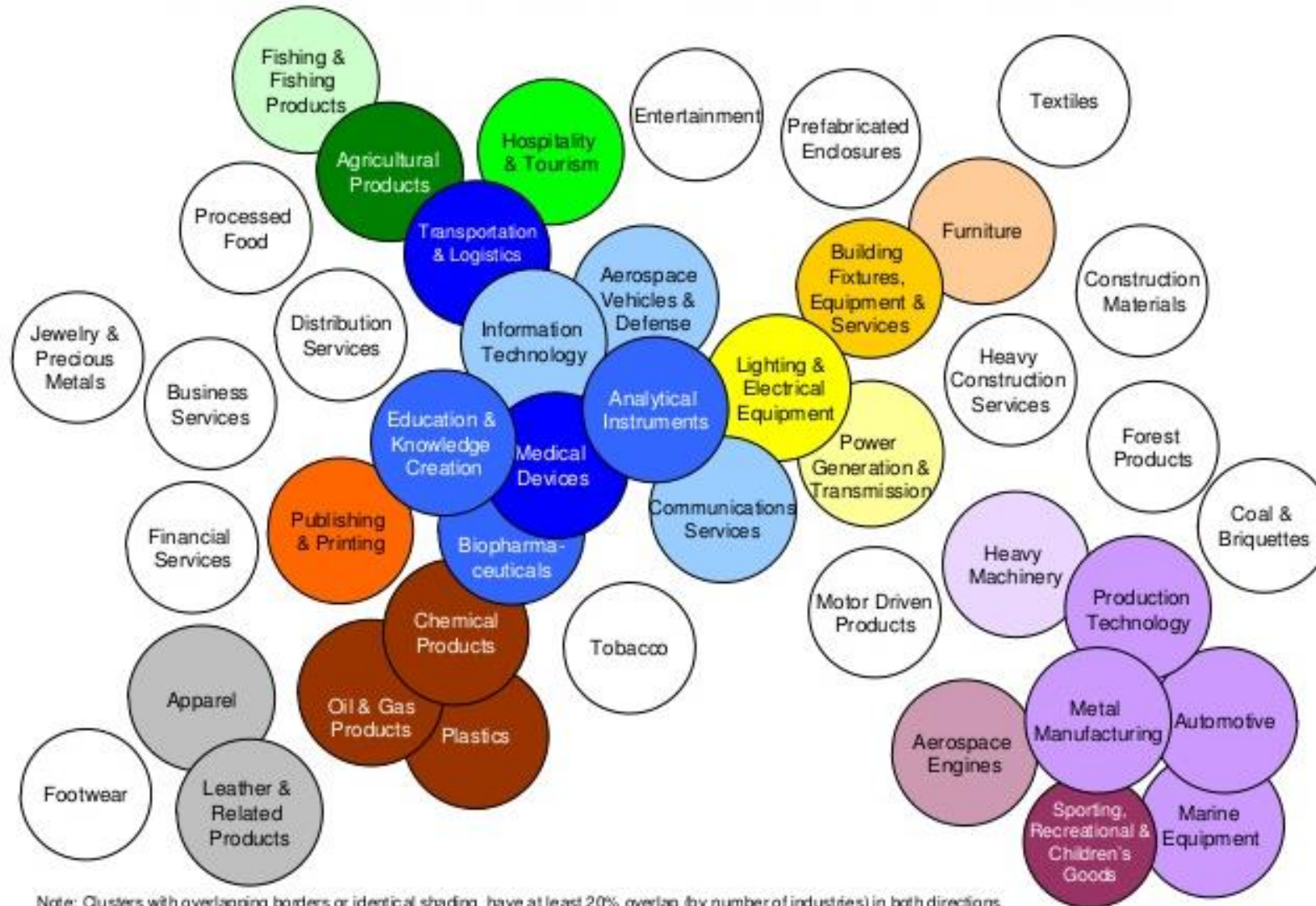




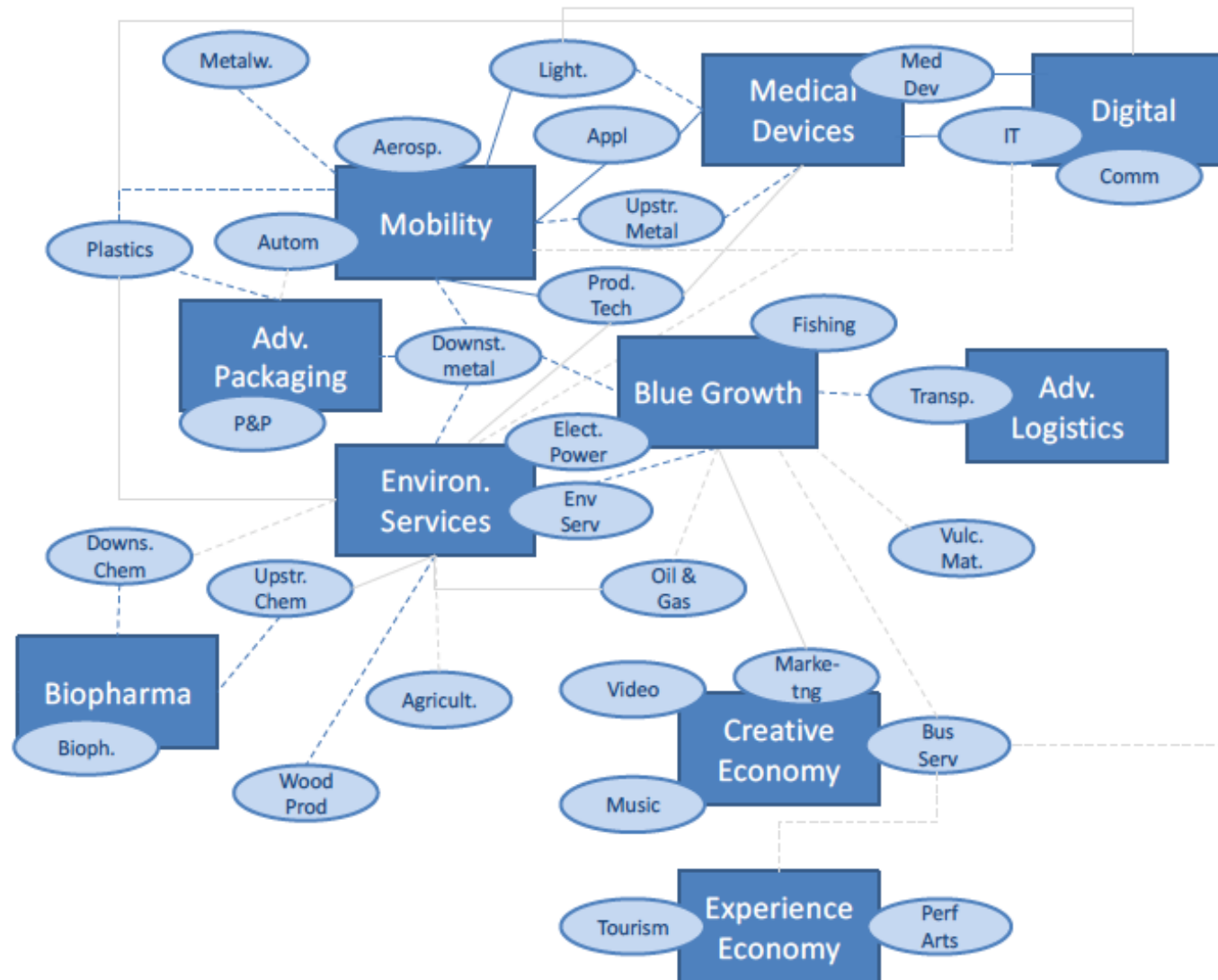
Part II. 1. Centralization vs. decentralization in Industry 4.0



Source: The Atlas of Economic Complexity, MIT, 2019.

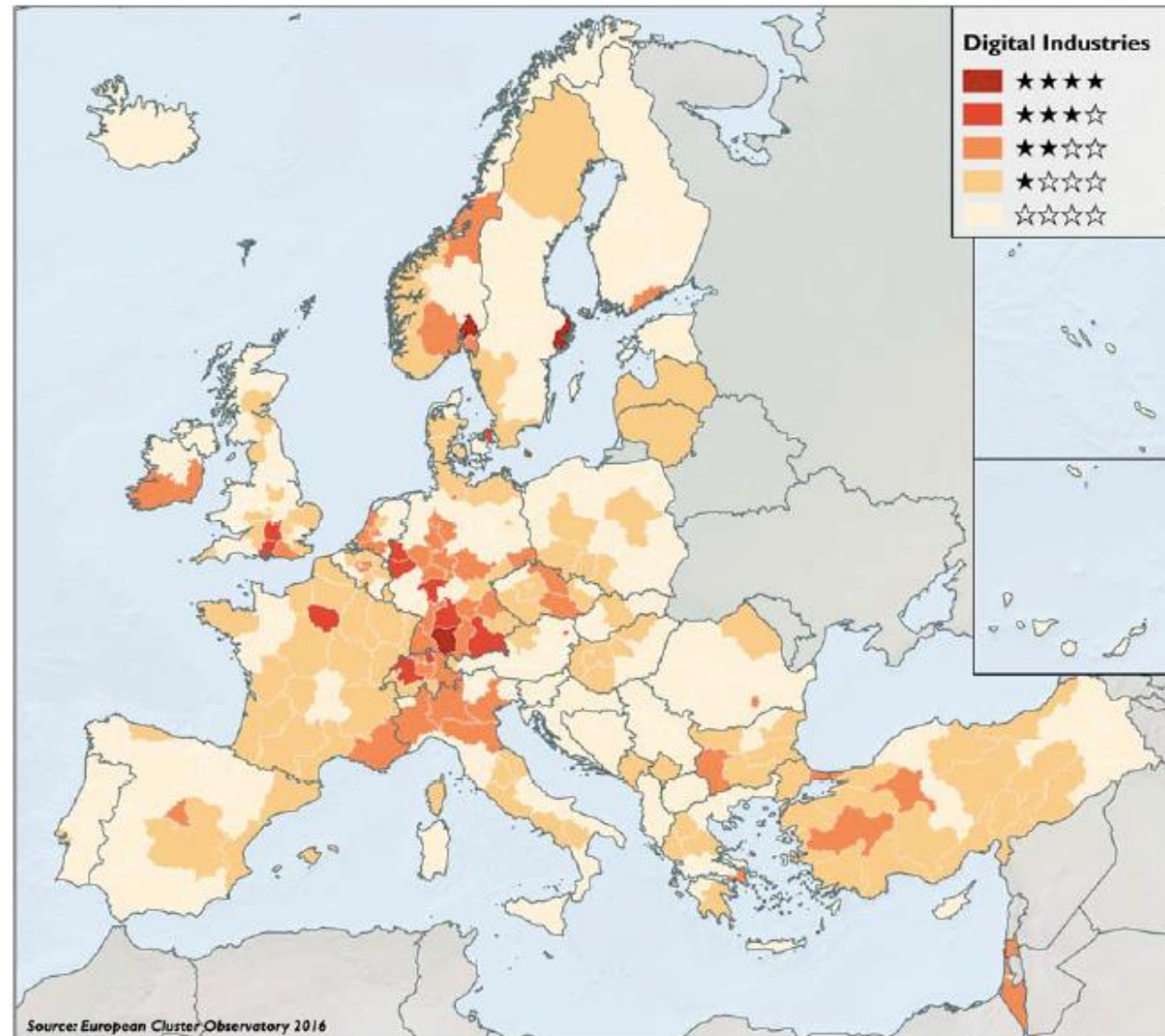


### EU: emerging industries and clusters





### Leading regions in Digital Industries

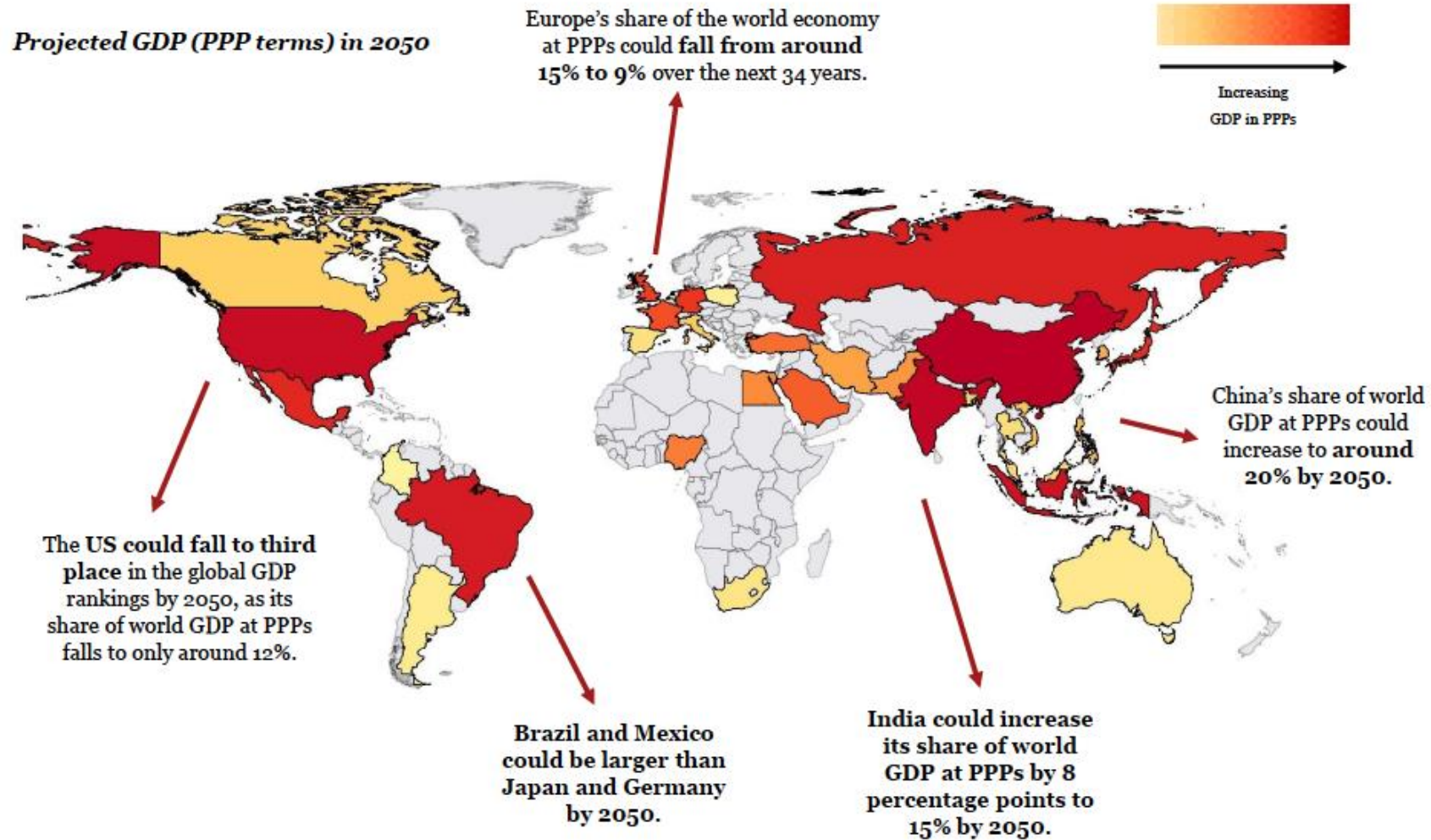


### The changing economic geography: reshuffling



- Recent research indicates that the technologies and economic activities the Fourth Industrial Revolution brings in its path are reshuffling the ranks of cities and regions across the globe. The dominant trend is concentration. Indeed, the extent to which economic activity has become concentrated in the world's cities and metropolitan areas is astonishing. The fifty largest metropolitan areas across the globe house just 7% of the world's total population but generate 40% of global economic activity.
- Just forty mega-regions – constellations of cities and metros like the Boston-New York-Washington corridor – account for roughly two-thirds of the world's economic output and more than 85% of its innovation, while housing just 18% of its population.
- Even though it is probably too early to confidently predict specific patterns of change, research shows that as capitalism's spatial division of labor – the distribution of economic activities across geographical locations – becomes more finely honed, fewer and fewer cities are able to hold on to the most economically valuable activities and niches.

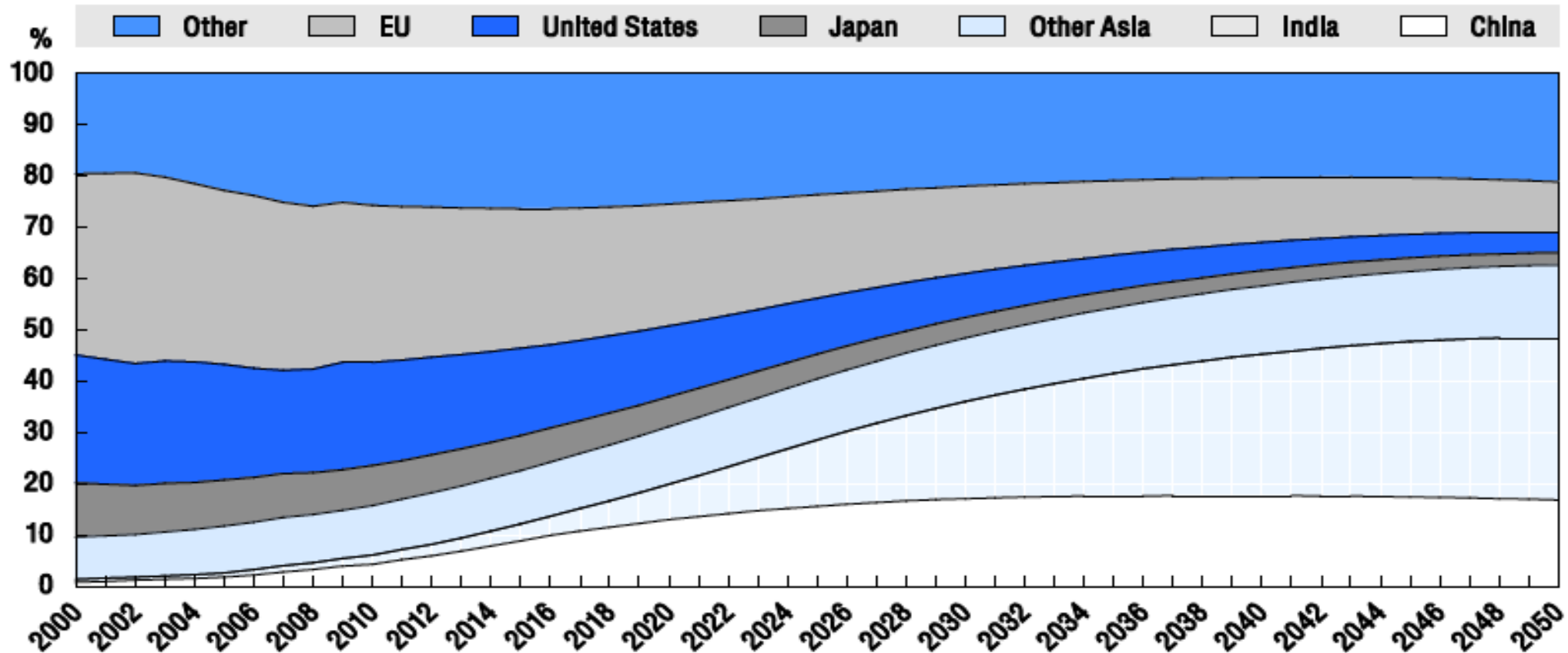
## US and Europe will steadily lose ground to the Asian giants



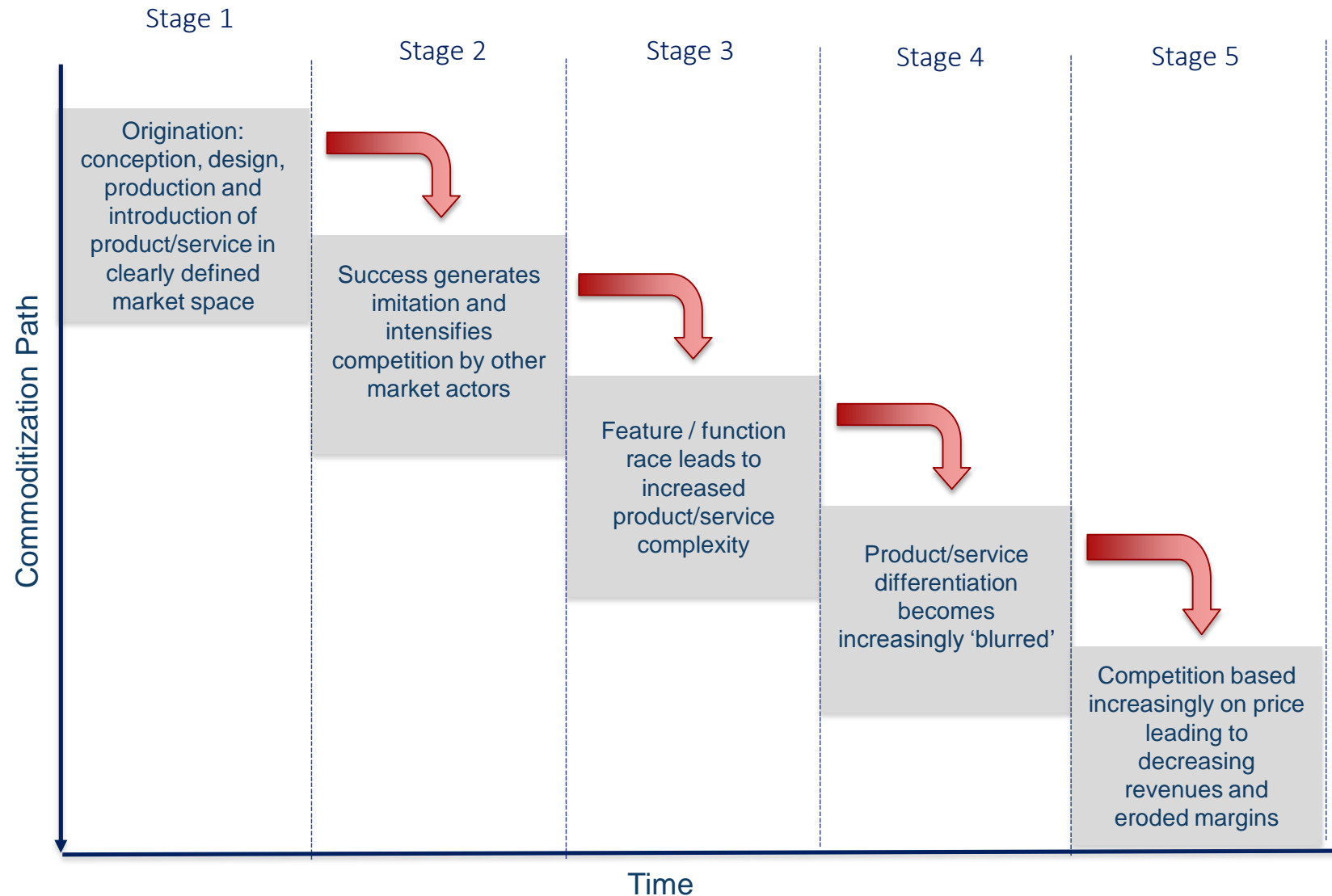
### The changing economic geography: reshuffling

Production activities go where the markets are... While global consumer demand had previously been concentrated in (rich) OECD economies, a new middle class is emerging in China and India. While the middle class worldwide could rise from 1.8 billion to 3.2 billion people by 2020 and to 4.9 billion by 2030, almost 85% of this growth is expected to come from Asia. In 2000, Asia (excluding Japan) only accounted for 10% of the global middle-class spending; this could reach 40% by 2040 and almost 60% in the long term.

The Global Middle Class, by country, 2000-50



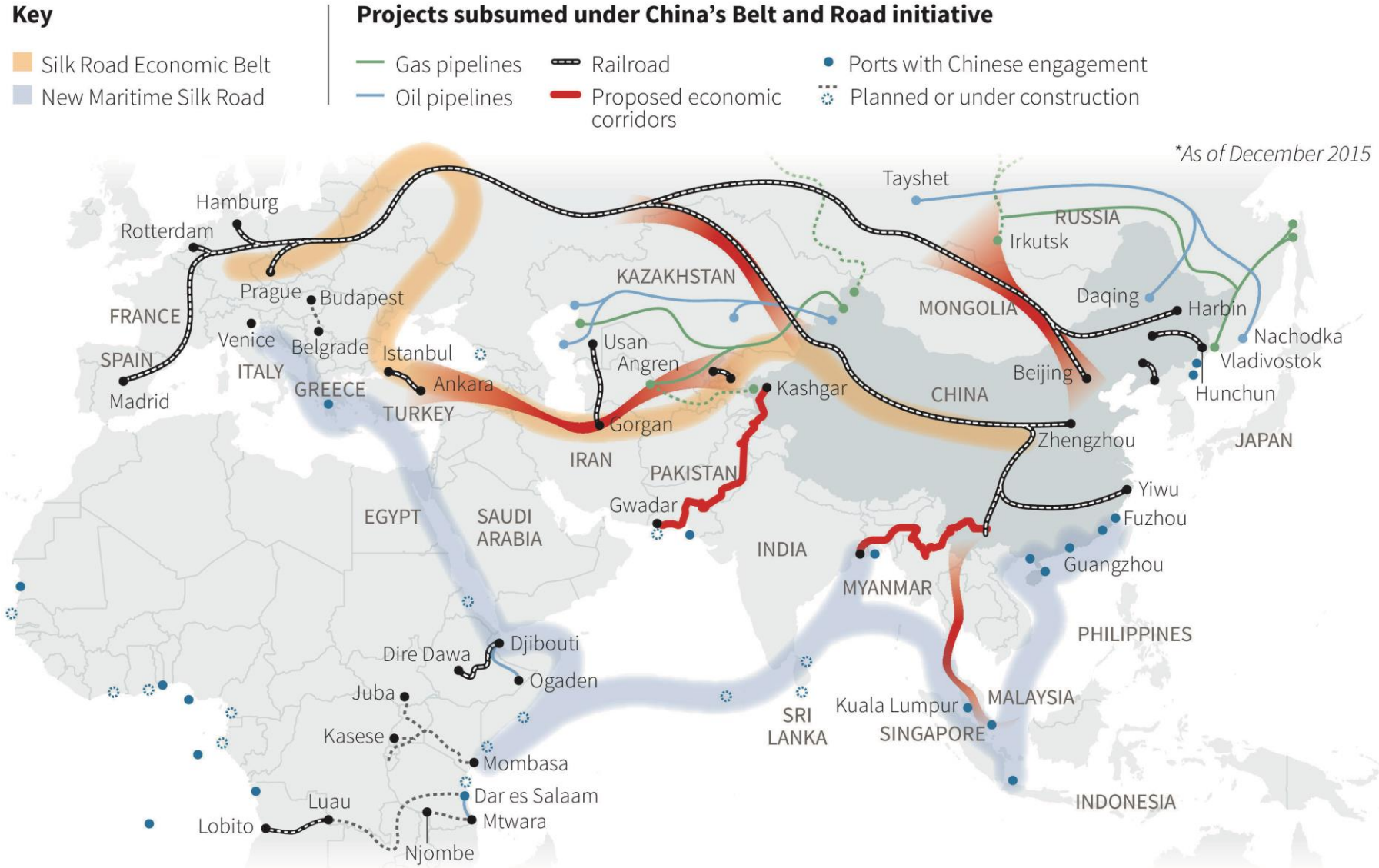
### The commoditization process





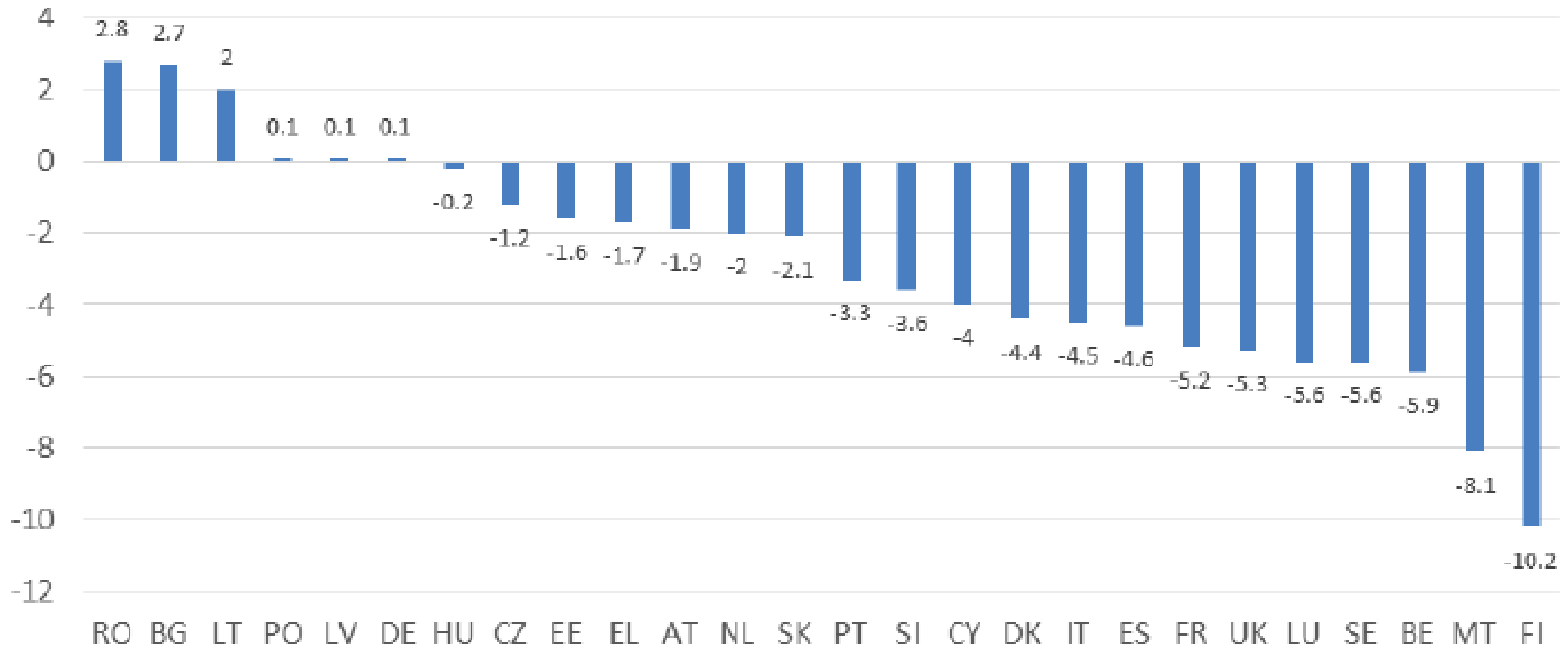
II. 2. The challenges of commoditization and 'smart specialization'

### China: Reviving the Silk Road



II. 2. The challenges of commoditization and 'smart specialization'

Change in share of manufacturing as a percentage of gross added value at basic process 2000-2016 (%)



Source: European Parliament – Directorate General for Internal Policies, *Industry 4.0*, 2016.



### WHAT IS SMART?

1. Place **evidence based**
2. Not top-down decision, but **bottom-up partnership approach**
3. A **Global perspective** on potential advantage and potential cooperation
4. Source in **knowledge, technologies, services, talent and investors**

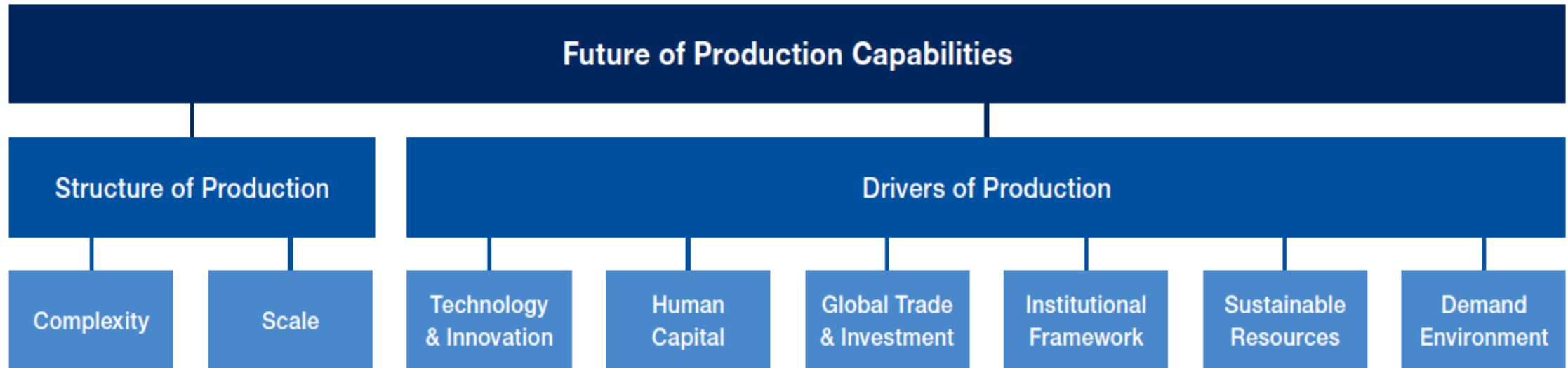
### WHAT IS SPECIALIZATION?

1. **Priority setting** in times of scarce resources
2. **Excellence** in a specific economic activity
3. Accumulation of **critical mass**
4. Not necessarily focus on a single sector but **cross-sectoral approach**

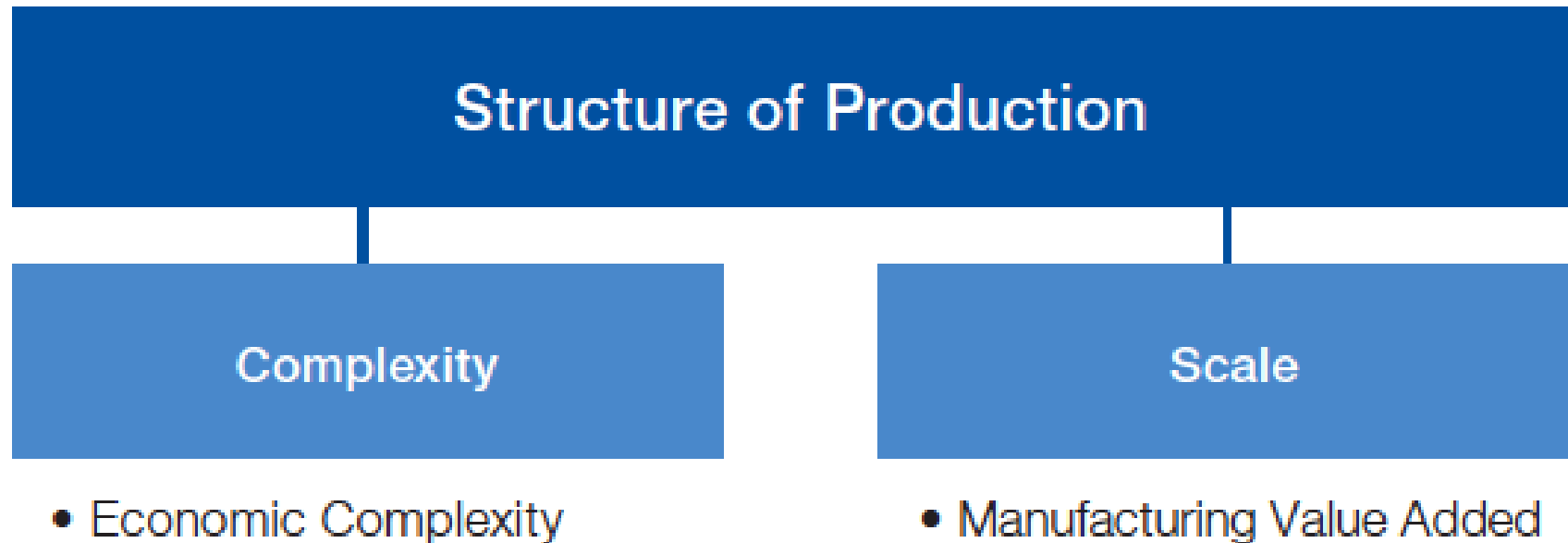
- a. Best way to leverage territorial potential through innovation
- b. Foster international comparative advantage

## Industry 4.0: Differentiated impact and potential across countries

### Industry 4.0: Readiness Diagnostic Model Framework



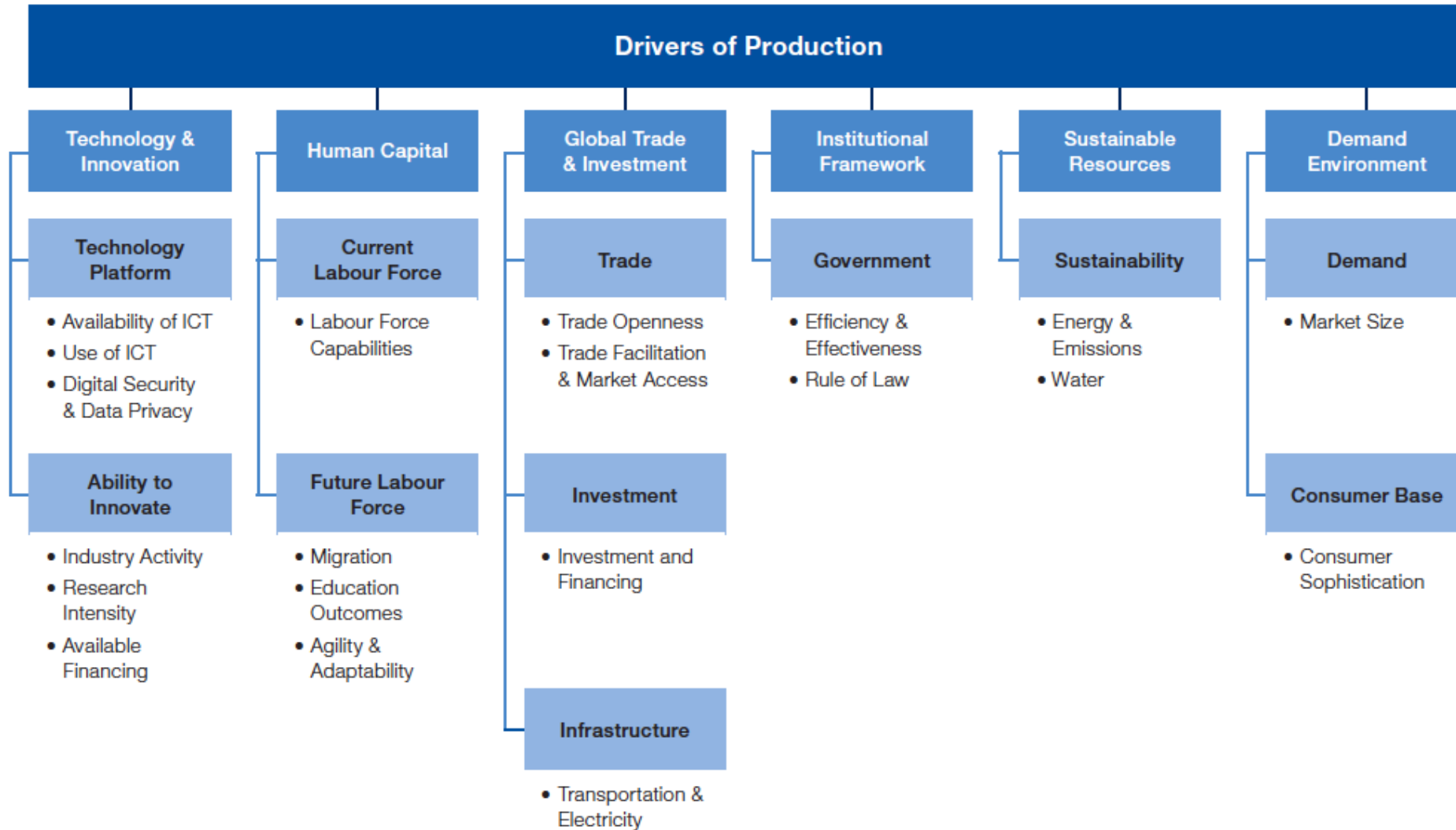
## Structure of Production: Concepts measured



**Complexity:** Assesses the mix and uniqueness of products a country can make as a result of the amount of useful knowledge embedded in the economy and the ways in which this knowledge is combined.

**Scale:** Assesses both the total volume of manufacturing output within a country (Manufacturing Value Added) as well as the significance of manufacturing to the economy (Manufacturing Value Added, % of GDP).

### Drivers of Production: Concepts Measured



### Framework requirements of Industry 4.0 within and across national industrial structures

- ❑ Standardisation of systems, platforms, protocols, connections, interfaces seem is crucial and a reference architecture to provide a technical description of these standards and facilitate their implementation to help business implement Industry 4.0 processes.
- ❑ *Security / protection of know-how* in a global competitive situation is critical. Will companies/ governments be prepared to invest if their innovations can be readily duplicated by others that have not had to bear the investment in R&D (including those based in Third countries? Will the costs of investing in safety of equipment to protect workers be proportionate to the potential gains?
- ❑ *New business models* have to be developed and implemented – what are the costs involved, and who will bear the risks and costs for initiatives that fail?
- ❑ *Work organization* will have to change reflecting changes in business models. Complex systems will have to be managed with the help of planning and explanatory models. Real-time oriented control will transform work content and processes & environment, resulting in increased responsibility and continued development required for individuals. This will require a concerted effort amongst stakeholders in order to be successful
- ❑ The *availability of skilled workers* that can design and operate Industry 4.0 establishments. Who will invest in their skills and training? What are the implications in terms of employment for those without such skills?
- ❑ Who will carry out the *research* required to further develop Industry 4.0 (public/ private)?
- ❑ How can a *common EU legal framework* to enable the digitalisation of industry be developed and implemented? This is a precondition for companies to implement Industry 4.0 in the Single Market as it would allow them to pool resources to undertake the investments needed to integrate their production systems.

### Industry 4.0: the current state of the art in the EU

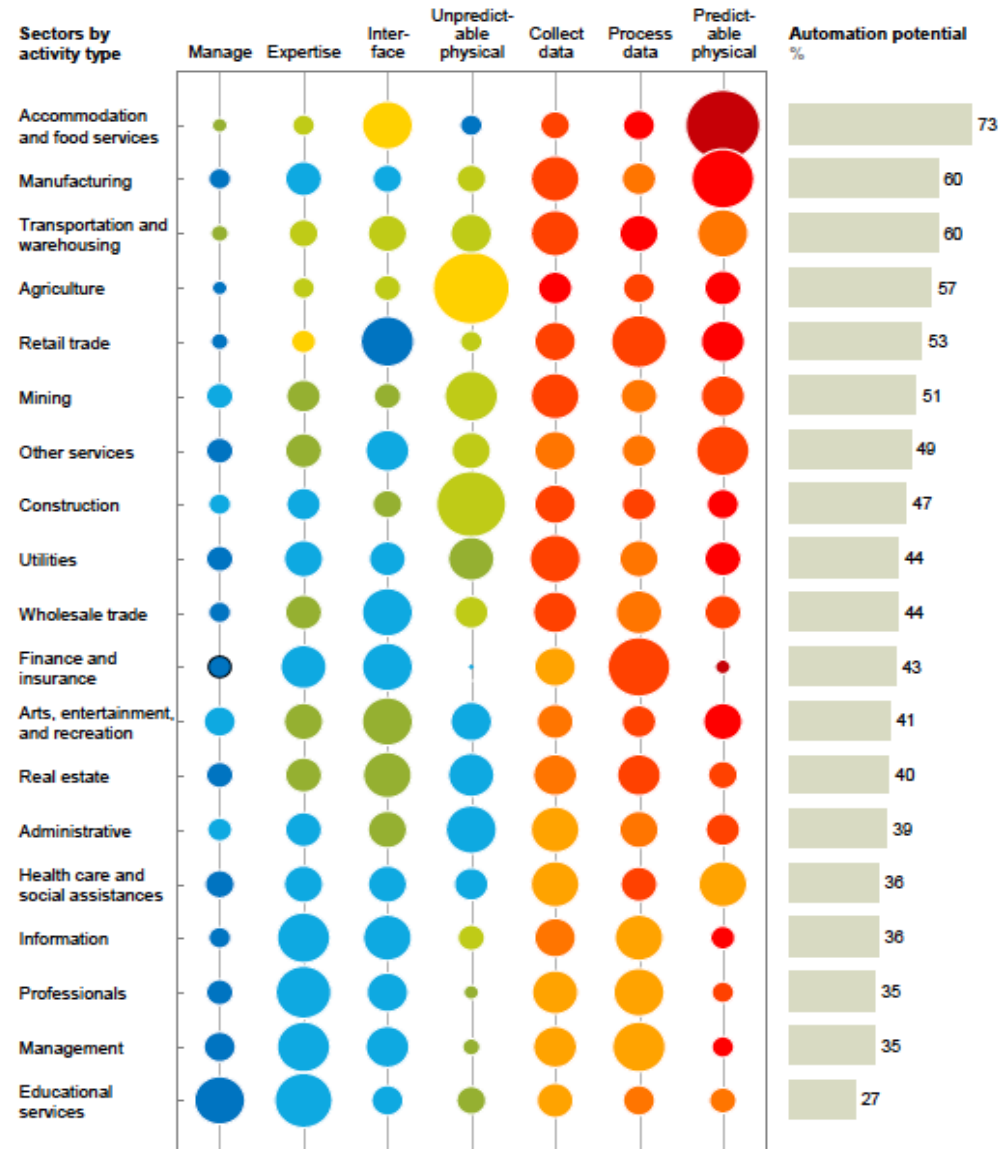
| Technological change   | Social change   | Business paradigm change   |
|--|---|--|
| <ul style="list-style-type: none"> <li>❑ Digitization has been a major driver of changes throughout the value chain.</li> <li>❑ While many businesses recognize the challenges, far fewer, especially among SMEs, are prepared for it.</li> <li>❑ There are significant challenges (costs and risks) for firms as regards digital security in: intellectual property protection, personal data and privacy; operability of systems; environmental protection and health and safety.</li> <li>❑ Public institutions have been created in many countries to improve cybersecurity.</li> <li>❑ There is wide-ranging support for research at both EU and Member State level, but a good deal remains to be done.</li> </ul> | <ul style="list-style-type: none"> <li>❑ There is little awareness of Industry 4.0 outside the group of key stakeholders; much about Industry 4.0 remains to be defined.</li> <li>❑ Larger firms tend to be more positively disposed towards Industry 4.0.</li> <li>❑ Labor unions remain cautious and have reservations.</li> <li>❑ While a skills gap as well as a gap in willingness to adjust to the Digital Single Market exists the skill requirements to adjust to Industry 4.0 are much greater.</li> <li>❑ New ways of work are needed, as regards which there are positive and negative aspects; and the gap in domestic (and EU) supplies of skills is currently being addressed through sophisticated immigration strategies.</li> <li>❑ The supply of Industry 4.0 skills and capabilities throughout the EU is uneven, which is likely to lead to increased concentration in existing centres.</li> </ul> | <ul style="list-style-type: none"> <li>❑ There are challenges for SMEs in participating in Industry 4.0 supply chains (costs, risks, reduced flexibility and reduced strategic independence).</li> <li>❑ Recent surveys in Germany indicate that for SMEs with a turnover of € 500,000 to € 125m, 35% digital technologies play no major role for them. For the smaller companies the respective share is 52%.</li> <li>❑ The public sector can play a role in creating an ecosystem that will help SMEs transition to Industry 4.0, but little research has been carried out in this area.</li> <li>❑ Standardization remains a major challenge as regards large scale implementation of Industry 4.0. Here the public sector can also contribute.</li> </ul> |



Current technologies have achieved different levels of human performance across 18 capabilities

|  | Automation capability                                       | Capability level <sup>1</sup> | Description (ability to ...)  |
|--|---|-------------------------------|---|
| <b>Sensory perception</b>                | Sensory perception  | Yellow                        | Autonomously infer and integrate complex external perception using sensors  |
| <b>Cognitive capabilities</b>            | Recognizing known patterns/categories (supervised learning) | Green                         | Recognize simple/complex known patterns and categories other than sensory perception  |
|  | Generating novel patterns/categories                        | Red                           | Create and recognize new patterns/categories (e.g., hypothesized categories)  |
|  | Logical reasoning/ problem solving                          | Red                           | Solve problems in an organized way using contextual information and increasingly complex input variables other than optimization and planning |
|  | Optimization and planning                                   | Green                         | Optimize and plan for objective outcomes across various constraints   |
|  | Creativity  | Red                           | Create diverse and novel ideas, or novel combinations of ideas  |
|  | Information retrieval                                       | Green                         | Search and retrieve information from a large scale of sources (breadth, depth, and degree of integration)                                     |
|  | Coordination with multiple agents                           | Red                           | Interact with others, including humans, to coordinate group activity  |
|  | Output articulation/presentation                            | Yellow                        | Deliver outputs/visualizations across a variety of mediums other than natural language  |
| <b>Natural language processing</b>       | Natural language generation                                 | Yellow                        | Deliver messages in natural language, including nuanced human interaction and some quasi language (e.g., gestures)                            |
|  | Natural language understanding                              | Red                           | Comprehend language, including nuanced human interaction  |
| <b>Social and emotional capabilities</b> | Social and emotional sensing                                | Red                           | Identify social and emotional state   |
|  | Social and emotional reasoning                              | Red                           | Accurately draw conclusions about social and emotional state, and determine appropriate response/action                                       |
|  | Social and emotional output                                 | Red                           | Produce emotionally appropriate output (e.g., speech, body language)  |
| <b>Physical capabilities</b>             | Fine motor skills/dexterity                                 | Yellow                        | Manipulate objects with dexterity and sensitivity   |
|  | Gross motor skills  | Green                         | Move objects with multidimensional motor skills   |
|  | Navigation  | Green                         | Autonomously navigate in various environments   |
|  | Mobility  | Red                           | Move within and across various environments and terrain   |

### Technical potential for automation across sectors varies depending on mix of activity types



### Employment and skills .

- ❑ The global labor share of national income has been in decline since the early 1980s, and this is occurring within the large majority of countries and industries. It has to do with the decline in the relative price of investment goods. Efficiency gains in capital producing sectors, often related to advances in ICT induced firms to shift away from labor and toward capital to such a large extent that the labor share of income declined. The dominant trend has been stagnant rates of unemployment and growing underemployment.
- ❑ Decline in medium-skilled routine jobs in recent years reflected in the polarization of skills in demand and labor market dynamics, the parallel but uneven growth of **mcjobs** (>) and **macjobs** (<) across the OECD countries, effectively leading to the hollowing out of middle-class jobs. At the same time the emergence of the platform economy and corporate disintegration through *Nikefication* undermine occupational mobility because by contracting out “non-core” jobs, these jobs become separated from the ladders that once offered a means to move up within an organization. Outsourcing traditional entry-level positions, as a result, tends to leave the holders of these positions stranded without an obvious path for promotion.
- ❑ This is one aspect of a deeper fragmentation of the labor process itself. It involves a shift from the **death of the career** and its replacement by **jobs** with employees often moving from firm to firm, or working as independent – a pattern that originated in the 1990s – to a shift from jobs to **tasks** to be performed under task-oriented contracts – a key feature of the platform economy and a pattern observable in several industries today.
- ❑ The most important thing is what Uber and other platforms mean for labor markets and how employment is organized. Platforms like Uber make it easy to create a spot market for all kinds of labor. Someone needing a work crew for the day could post a virtual sign-up sheet, and potential contractors with the relevant skills could bid against each other to be in the first, say, five slots. Those who “won” would find their own way to the worksite. This is what is meant by the *Uberization* of labor and the broader transition to a “labor-light” economy.

## Governance, regulation and sustainability

- ❑ **Monopoly / Monopsony:** Regarding anti-trust policy will the break-up of the likes of Google and Amazon by extending and adapting anti-trust regulation? Traditional anti-trust policy will most likely need a more comprehensive reach. For breakup of the dominant platform players would not stop network effects from reasserting themselves: in time, one of the new smaller ones would become dominant again. Nevertheless, regulatory authorities at a minimum will have to sharpen their tools for the digital age.
- ❑ **Technological concentration of power:** There is accumulating evidence that “super-platforms” wield too much power and their superior technological capabilities, access to data and advanced algorithms facilitate price manipulation and discrimination through tacit collusion. The reality is that we have entered an era where the invisible hand is being replaced by a highly programmable and longer “digital hand”.
- ❑ **Algorithmocracy, “black boxes” and biases:** Secret and proprietary algorithmic models govern behavior in increasingly larger areas of economic, social and, indeed, political life. Algorithmic models, despite their reputation for impartiality, reflect goals and ideology. The fundamental question for each domain of their operation is not only who designs these models but what the designer’s – be that an individual, a company or a state agency – objectives are.
- ❑ **Challenges of traditional forms of regulation:** “code is law”: it embodies binding restrictions on behavior. Algorithms and platforms structure and shape behavior according to the objectives built into them. Traditional forms of regulation and the law in the books are often difficult to apply or enforce in the digital world where action is possible only if it conforms to frameworks expressed in the code that shapes and directs behavior. But code and algorithmic models are proprietary.

- ❑ **Cross-industry boundary regulations:** Disruptive forms of technological change often cross traditional industry boundaries. As products and services evolve, they can shift from one regulatory category to another. If a ride-hailing company begins delivering food, it can fall under the jurisdiction of health regulators. If it expands into helicopter service, it will fall under the purview of aviation regulators. If it uses autonomous vehicles for passengers, it may come under the jurisdiction of telecommunications regulators.
- ❑ **Shifting liabilities:** The evolving, interconnected nature of disruptive business models also can make it difficult to assign liability for consumer harm. If a self-driving car crashes, who is liable—the software developer, automobile owner, or the occupant?
- ❑ **Concentration of data reservoirs and refineries and the growing possibility of conflict:** Currently, most big data refineries are based in the United States or are controlled by American firms. As the data economy progresses, this does not seem sustainable. Past skirmishes between the US and the EU over privacy give a taste of things to come.
- ❑ **Weaponizing the internet? Toward “digital Westphalianism”?** Conflicts over control of oil, the fuel of the industrial era, have scarred the world for decades. Even though it is difficult to delineate the battlefield, the data economy has the same potential for international and cross-regional confrontation.



## Thank You

Prof. dr. Takis Damaskopoulos  
Gedimino g. 50 – 316  
Email: [takis.damaskopoulos@ktu.lt](mailto:takis.damaskopoulos@ktu.lt)  
Mob phone: +370 603 98047  
[in4act.ktu.edu](http://in4act.ktu.edu)

This project has received funding from the European Union's Horizon 2020 research and innovation programme under grant agreement No 810318. The opinions expressed in the document are of the authors only and in no way reflect the European Commission's opinions. The European Union is not liable for any use that may be made of the information.